SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549
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FORM 8-K
CURRENT REPORT
Pursuant to Section 13 or $15(\mathrm{~d})$ of the
Securities Exchange Act of 1934
Date of Report (Date of earliest event reported): April 24, 2008
Universal Stainless \& Alloy Products, Inc.
(Exact name of registrant as specified in its charter)

| Delaware | 000-25032 | 25-1724540 |
| :---: | :---: | :---: |
| (State or other jurisdiction | (Commission | (IRS Employer |
| of incorporation) | File Number) | Identification No.) |


-------------------------------------------------1
(Address of principal executive offices)

15017
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Registrant's telephone number, including area code: (412) 257-7600
Check the appropriate box below if the Form $8-K$ filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2.):
/ / Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
/ / Soliciting material pursuant to Rule $14 a-12$ under the Exchange Act (17 CFR 240.14a-12)
/ / Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR $240.14 d-2(b))$
/ / Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Item 2.02. Results of Operations and Financial Condition.
On April 24, 2008, Universal Stainless and Alloy Products, Inc. issued a press release regarding its earnings for the first quarter ended March 31, 2008. A copy of the press release is attached hereto.

The information in this Current Report on Form 8-K, including the attached press release, shall not be deemed "filed" for the purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of that section, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, except as shall be expressly set forth by specific reference in such a filing.

Item 9.01. Financial Statements and Exhibits.
(d) Exhibits
99.1 Press Release dated April 24, 2008

## SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

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UNIVERSAL STAINLESS & ALLOY PRODUCTS, INC.
By: /s/ Richard M. Ubinger
    ---------------------------------------------------------
    Vice President of Finance,
    Chief Financial Officer and Treasurer
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Dated: April 24, 2008
[GRAPHIC OMITTED][GRAPHIC OMITTED]

| CONTACTS: Richard M. Ubinger | June Filingeri |
| :--- | :--- |
|  | Vice President of Finance, |
|  | Chief Financial Officer and Treasurer |
|  | $(412) 257-7606$ |

FOR IMMEDIATE RELEASE
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UNIVERSAL STAINLESS REPORTS 2008 FIRST QUARTER RESULTS

- DILUTED EPS OF $\$ 0.70$ ON SALES OF $\$ 56.8$ MILLION EXCEEDS FORECAST-- BACKLOG INCREASES TO \$88 MILLION -

BRIDGEVILLE, PA, APRIL 24, 2008 - UNIVERSAL STAINLESS \& ALLOY PRODUCTS, INC. (NASDAQ: USAP) reported today that sales for the first quarter of 2008 were $\$ 56.8$ million, which is in line with $\$ 56.2$ million reported in the first quarter of 2007 . Net income for the 2008 first quarter was $\$ 4.7$ million, or $\$ 0.70$ per diluted share, compared with $\$ 6.8$ million, or $\$ 1.00$ per diluted share, in the first quarter of 2007.

These results exceeded the Company's forecast for the first quarter of 2008 of sales in the range of $\$ 50$ to $\$ 55$ million and diluted EPS in the range of $\$ 0.60$ to $\$ 0.65$.

Nickel costs were more stable in the 2008 first quarter compared to their high volatility in 2007 and were substantially lower than their level at March 31, 2007. The change in nickel costs reduced gross margins for the Company's Dunkirk segment for the first quarter of 2008 by an estimated $\$ 157,000$ (FIFO charge), equivalent to $\$ 0.02$ per diluted share, compared with an increase (FIFO benefit) of $\$ 1.2$ million, equivalent to $\$ 0.12$ per diluted share, in the first quarter of 2007. The swing in the FIFO effect combined with a change in product mix reduced company-wide gross margins in the first quarter of 2008 compared with the same period of 2007.

The Company's tax rate for the first quarter of 2008 was $33 \%$ compared to $35 \%$ in first quarter of 2007 . The benefit of this rate change was equivalent to $\$ 0.02$ per diluted share.

Cash flow from operations was $\$ 208,000$ for the first quarter of 2008 and capital expenditures were $\$ 3.1$ million. Inventories remained level with the 2007 fourth quarter, while receivables increased due to the sequential increase in revenues.

President and CEO Dennis Oates commented: "Solid demand in our key markets combined with better than expected sales of power generation and tool steel products enabled us to exceed our forecast for the first quarter of 2008 . In total, our sales to the power generation market rose an estimated $34 \%$ sequentially and $15 \%$ over the first quarter of 2007 , while tool steel sales increased 25\% over the fourth quarter of 2007 and 28\% year-over-year. Our sales to the petrochemical market also improved sequentially, rising an estimated $30 \%$ from the 2007 fourth quarter, and matched the first quarter of 2007 . Our sales to the aerospace market increased an estimated 5\% from the fourth quarter of 2007, but were $15 \%$ lower than the first quarter a year ago. While aerospace demand remains very strong, our aerospace sales go through service centers and forgers, which continue to demonstrate conservative buying patterns and report pockets of excess inventory. We have not changed our view that service centers and forgers will, by necessity, return to more normal buying levels in the second half of the year."

Mr. Oates continued: "We made progress on several priorities in the first quarter. One of the highest was to add a Vice President of Sales and Marketing, and we were pleased to announce earlier this week that Chris Zimmer has joined our team. Our focus is to accelerate sales growth by further penetrating our domestic markets as well as expanding into international sales. We are now in conversations with potential partners and new customers in North America, South America, Europe, Russia and India. This is a long-term process, but we are pleased by the initial response and have several trial orders
underway, including some for new products.
"Operational improvement is another area of high priority for us. We are progressing with the start-up of our new state-of-the-art high temperature annealing system in Dunkirk and remain on track to have it fully operational by the end of the current second quarter.
"In a further move to realize Dunkirk's potential and improve efficiency company-wide, we will relocate the round bar finishing operation in Bridgeville to Dunkirk, where it will replace inefficient multi-step equipment with advanced continuous-process capability. We expect to reduce the round bar production cycle in Dunkirk by as much as two weeks resulting in a payback that is less than one year. It also will enable Bridgeville to focus on its core competency, the manufacture of semi-finished products including tool steel plate."

Mr. Oates concluded: "We expect continued incremental improvement in our financial performance as reflected in our forecast for the second quarter of 2008. We expect our operational improvement to be more substantial as we continue to enhance our productivity and improve customer service levels. Our overall goal is to further accelerate our growth."

## SEGMENT REVIEW

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For the first quarter of 2008, the UNIVERSAL STAINLESS \& ALLOY PRODUCTS SEGMENT had sales of $\$ 48.2$ million and operating income of $\$ 4.9$ million, yielding an operating margin of $10 \%$. This compares with sales of $\$ 48.2$ million and operating income of $\$ 7.2$ million, or $15 \%$ of sales, in the first quarter of 2007. In the fourth quarter of 2007, sales were $\$ 43.4$ million and operating income was $\$ 3.2$ million, or $7 \%$ of sales.

While segment sales matched those of the first quarter of 2007 , pounds shipped increased 6\% mainly due to higher shipments of billet product to reroll customers and of tool steel plate to service centers. These increases were offset by lower shipments of semi-finished products to forgers and of finished bar products to service centers. The shift in product mix resulted in the lower operating margin compared to the first quarter of 2007 . Sales increased 11\% over the fourth quarter of 2007 , while pounds shipped rose $16 \%$, due to increased shipments to all product and customer categories, with the exception of bar products to service centers, which were down 9\% sequentially. The sequential improvement in operating margin was due to the higher shipment volume.

The DUNKIRK SPECIALTY STEEL SEGMENT reported sales of $\$ 20.1$ million and operating income of $\$ 2.8$ million for the first quarter of 2008 , resulting in an operating margin of $14 \%$ which included the FIFO charge of $\$ 157,000$. That compares with sales of $\$ 20.4$ million and operating income of $\$ 3.8$ million, or $19 \%$ of sales, in the first quarter of 2007, which included an estimated FIFO benefit of $\$ 1.2$ million. In the fourth quarter of 2007 , sales were $\$ 18.7$ million and operating income was $\$ 2.2$ million, or $12 \%$ of sales, and included a FIFO charge of $\$ 53,000$.

Dunkirk's sales and pounds shipped were in line with the first quarter of 2007, with higher shipments to service centers offset by lower shipments of rod and wire products to redrawers. The decline in the operating margin from the first quarter of 2007 mainly reflected the change in the FIFO effect resulting from the impact of nickel price changes in the applicable periods. Dunkirk's sales rose $7 \%$ over the fourth quarter of 2007 , while pounds shipped increased $11 \%$. The increased shipments in all categories, except rod and wire products to redrawers, accounted for the sequential improvement in operating margin.

BUSINESS OUTLOOK

The following statements are based on the Company's current expectations. These statements are forward-looking, and actual results may differ materially.

The Company estimates
range from $\$ 55$ to $\$ 60$ million
that sales for the second quarter of 2008 will and that diluted EPS will range from $\$ 0.70$ to
$\$ 0.75$. This compares with sales of $\$ 62.1$ million and diluted EPS of $\$ 0.87$, in the second quarter of 2007 . Results in the prior year second quarter included a FIFO benefit estimated at approximately $\$ 1.2$ million, equivalent to $\$ 0.12$ per diluted share, offset by an $\$ 800,000$ charge, equivalent to $\$ 0.08$ per diluted share, related to a legal settlement, and an inventory adjustment of $\$ 1.0$ million, equivalent to $\$ 0.11$ per diluted share, related to the sharp drop in nickel prices at the end of the quarter.

The following factors were considered in developing the estimates for the second quarter of 2008:

- The Company's total backlog at March 31, 2008 rose to approximately $\$ 88$ million, from $\$ 85$ million at December 31, 2007 . The increased backlog is primarily attributable to an order received for power generation applications destined for Europe.
- Sales from the Dunkirk Specialty Steel segment are expected to approximate $\$ 20$ million in the second quarter of 2008 . It is assumed that there will be no FIFO benefit or charge at the Dunkirk operation.
o The cost to relocate the round bar finishing facility from Bridgeville to Dunkirk is $\$ 700,000$, equivalent to $\$ 0.07$ per share, which will be expensed in the current and third quarter of 2008 . The earnings forecast assumes that the relocation expense will approximate $\$ 200,000$, equivalent to $\$ 0.02$ per diluted share, in the second quarter of 2008.

WEBCAST
A simultaneous Webcast of the Company's conference call discussing the first quarter of 2008 and the second quarter outlook, scheduled at 10:00 a.m. (Eastern) today, will be available on the Company's website at www. univstainless.com, and thereafter archived on the website. A telephone replay of the conference call will be available beginning at 12:00 noon (Eastern) today and continuing through May lst. It can be accessed by dialing 706-645-9291, passcode 41470894. This is a toll call.

ABOUT UNIVERSAL STAINLESS \& ALLOY PRODUCTS, INC.

Universal Stainless \& Alloy Products, Inc., headquartered in Bridgeville, Pa., manufactures and markets a broad line of semi-finished and finished specialty steels, including stainless steel, tool steel and certain other alloyed steels. The Company's products are sold to rerollers, forgers, service centers, original equipment manufacturers and wire redrawers. More information is available at www.univstainless.com.

FORWARD-LOOKING INFORMATION SAFE HARBOR

EXCEPT FOR HISTORICAL INFORMATION CONTAINED HEREIN, THE STATEMENTS IN THIS RELEASE ARE FORWARD-LOOKING STATEMENTS THAT ARE MADE PURSUANT TO THE "SAFE HARBOR" PROVISION OF THE PRIVATE SECURITIES LITIGATION REFORM ACT OF 1995. FORWARD-LOOKING STATEMENTS INVOLVE KNOWN AND UNKNOWN RISKS AND UNCERTAINTIES THAT MAY CAUSE THE COMPANY'S ACTUAL RESULTS IN FUTURE PERIODS TO DIFFER MATERIALLY FROM FORECASTED RESULTS. THOSE RISKS INCLUDE, AMONG OTHERS, RISKS ASSOCIATED WITH THE RECEIPT, PRICING AND TIMING OF FUTURE CUSTOMER ORDERS, RISKS ASSOCIATED WITH SIGNIFICANT FLUCTUATIONS THAT MAY OCCUR IN RAW MATERIAL AND ENERGY PRICES, RISKS ASSOCIATED WITH THE MANUFACTURING PROCESS, LABOR AND PRODUCTION YIELDS, RISKS RELATED TO PROPERTY, PLANT AND EQUIPMENT, AND RISKS RELATED TO THE ULTIMATE OUTCOME OF THE COMPANY'S CURRENT AND FUTURE LITIGATION AND REGULATORY MATTERS. CERTAIN OF THESE RISKS AND OTHER RISKS ARE DESCRIBED IN THE COMPANY'S FILINGS WITH THE SECURITIES AND EXCHANGE COMMISSION (SEC) OVER THE LAST 12 MONTHS, COPIES OF WHICH ARE AVAILABLE FROM THE SEC OR MAY BE OBTAINED UPON REQUEST FROM THE COMPANY.

> - FINANCIAL TABLES FOLLOW -

UNIVERSAL STAINLESS \& ALLOY PRODUCTS, INC.
FINANCIAL HIGHLIGHTS
(Dollars in thousands, except per share information)

## (Unaudited)

CONSOLIDATED STATEMENT OF OPERATIONS

|  |  | $\begin{aligned} & \text { For the } \\ & 2008 \end{aligned}$ | Quar <br> Marc | ```r Ended 31, 2007``` |
| :---: | :---: | :---: | :---: | :---: |
| NET SALES |  |  |  |  |
| Stainless steel | \$ | 42,028 | \$ | 39,570 |
| Tool steel |  | 9,107 |  | 7,097 |
| High-strength low alloy steel |  | 4,011 |  | 6,234 |
| High-temperature alloy steel |  | 1,146 |  | 2,745 |
| Conversion services |  | 525 |  | 489 |
| Other |  | 28 |  | 104 |
| Total net sales |  | 56,845 |  | 56,239 |
| Cost of products sold |  | 46,779 |  | 43,020 |
| Selling and administrative expenses |  | 3,075 |  | 2,554 |
| Operating income |  | 6,991 |  | 10,665 |
| Interest expense |  | (28) |  | (227) |
| Other income |  | 87 |  | 4 |
| Income before taxes |  | 7,050 |  | 10,442 |
| Income tax provision |  | 2,327 |  | 3,655 |
| Net income | \$ | 4,723 | \$ | 6,787 |
| Earnings per share - Basic | \$ | 0.71 | \$ | 1.03 |
| Earnings per share - Diluted | \$ | 0.70 | \$ | 1.00 |
| Weighted average shares of |  |  |  |  |
| Common Stock outstanding |  |  |  |  |
| Basic |  | 2,972 |  | 621,307 |
| Diluted |  | 1,240 |  | 761,157 |

MARKET SEGMENT INFORMATION
For the Quarter Ended March 31, 20082007

NET SALES
Service centers
Forgers
\$

Rerollers

|  | $9,018$ |  | $12,574$ |
| :---: | :---: | :---: | :---: |
|  | 11,239 |  | 7,192 |
|  | 5,441 |  | 4,877 |
|  | 1,369 |  | 1,898 |
|  | 525 |  | 489 |
|  | 19 |  | 104 |
| \$ | 56,845 | \$ | 56,239 |

Tons shipped

$$
11,767
$$

$$
11,157
$$

BUSINESS SEGMENT RESULTS

UNIVERSAL STAINLESS \& ALLOY PRODUCTS SEGMENT

NET SALES
Stainless steel \$ 27,310 \$ 24,996 Tool steel

| For the Quarter Ended |  |  |
| ---: | ---: | ---: |
| March 31, |  |  |
| 2008 |  | 2007 |
| ---- |  |  |
| 27,310 | $\$$ | 24,996 |
| 8,424 |  | 6,159 |


| High-strength low alloy steel |  | 1,113 |  | 4,000 |
| :---: | :---: | :---: | :---: | :---: |
| High-temperature alloy steel |  | 569 |  | 1,230 |
| Conversion services |  | 357 |  | 327 |
| Other |  | 10 |  | 86 |
|  |  | 37,783 |  | 36,798 |
| Intersegment |  | 10,415 |  | 11,367 |
| Total net sales |  | 48,198 |  | 48,165 |
| Material cost of sales |  | 23,339 |  | 21,231 |
| Operation cost of sales |  | 17,790 |  | 18,017 |
| Selling and administrative expenses |  | 2,138 |  | 1,718 |
| Operating income | \$ | 4,931 | \$ | 7,199 |

DUNKIRK SPECIALTY STEEL SEGMENT

NET SALES
Stainless steel
Tool steel

| \$ | 14,718 | \$ | 14,574 |
| :---: | :---: | :---: | :---: |
|  | 683 |  | 938 |
|  | 2,898 |  | 2,234 |
|  | 577 |  | 1,515 |
|  | 168 |  | 162 |
|  | 18 |  | 18 |
|  | 19,062 |  | 19,441 |
|  | 988 |  | 999 |
|  | 20,050 |  | 20,440 |
|  | 11,839 |  | 11,196 |
|  | 4,489 |  | 4,587 |
|  | 937 |  | 836 |
| \$ | 2,785 | \$ | 3,821 |

CONSOLIDATED BALANCE SHEET

|  |  | $\begin{gathered} \text { March 31, } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { December 31, } \\ 2007 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |  |
| Cash | \$ | 10,795 | \$ | 10,648 |
| Accounts receivable, net |  | 34,675 |  | 27,501 |
| Inventory |  | 65,535 |  | 65,572 |
| Other current assets |  | 4,800 |  | 5,537 |
| Total current assets |  | 115,805 |  | 109,258 |
| Property, plant \& equipment, net |  | 56,069 |  | 54,271 |
| Other assets |  | 925 |  | 767 |
| Total assets | \$ | 172,799 |  | 164,296 |
| LIABILITIES AND STOCKHOLDERS' EQUITY |  |  |  |  |
| Trade accounts payable | \$ | 14,750 | \$ | 13,983 |
| Outstanding checks in excess of bank balance |  | 4,804 |  | 2,064 |
| Accrued employment costs |  | 3,638 |  | 5,307 |
| Accrued income tax payable |  | 2,145 |  | 330 |
| Current portion of long-term debt |  | 389 |  | 383 |


| Other current liabilities | 971 |  |  | 1,270 |
| :---: | :---: | :---: | :---: | :---: |
| Total current liabilities |  | 26,697 |  | 23,337 |
| Long-term debt |  | 1,348 |  | 1,453 |
| Deferred taxes |  | 9,844 |  | 9,904 |
| Total liabilities |  | 37,889 |  | 34,694 |
| Stockholders' equity |  | 134,910 |  | 129,602 |
| Total liabilities and stockholders' equity | \$ | 172,799 | \$ | 164,296 |

CONSOLIDATED STATEMENT OF CASH FLOW DATA
For the Three-month Period Ended March 31,

|  | 2008 |  |  | 2007 |
| :---: | :---: | :---: | :---: | :---: |
| Cash flows provided by operating activities: |  |  |  |  |
| Net income | \$ | 4,723 | \$ | 6,787 |
| Adjustments to reconcile to net cash |  |  |  |  |
| Depreciation and amortization |  | 982 |  | 899 |
| Loss on retirement of fixed assets |  | 286 |  | - |
| Deferred tax increase |  | 91 |  | 113 |
| Stock based compensation expense |  | 195 |  | 100 |
| Tax benefit from share-based payment arrangements |  | (183) |  | (799) |
| Changes in assets and liabilities: |  |  |  |  |
| Accounts receivable, net |  | $(7,174)$ |  | $(3,609)$ |
| Inventory |  | 37 |  | $(5,621)$ |
| Trade accounts payable |  | 767 |  | 2,071 |
| Accrued employment costs |  | $(1,669)$ |  | (522) |
| Accrued income tax payable |  | 1,815 |  | 1,814 |
| Other, net |  | 338 |  | 1,302 |
| Cash flow provided by operating activities |  | 208 |  | 2,535 |
| Cash flow used in investing activities: |  |  |  |  |
| Capital expenditures |  | $(3,092)$ |  | $(1,253)$ |
| Cash flow used in investing activities |  | $(3,092)$ |  | $(1,253)$ |
| Cash flows used in financing activities: |  |  |  |  |
| Revolving credit net repayments |  | - |  | $(5,149)$ |
| Long-term debt repayments |  | (99) |  | (589) |
| Net change in outstanding checks in excess of bank balance |  | 2,740 |  | 899 |
| Proceeds from issuance of common stock |  | 207 |  | 731 |
| Tax benefit from share-based payment arrangements |  | 183 |  | 799 |
| Cash flow provided by (used in) financing activities |  | 3,031 |  | $(3,309)$ |
| Net cash flow | \$ | 147 | \$ | $(2,027)$ |

