CONTACTS: Richard M. Ubinger
Vice President of Finance, Chief Financial Officer and Treasurer (412) 257-7606

June Filingeri
President
Comm-Partners LLC
(203) 972-0186

## FOR IMMEDIATE RELEASE

# UNIVERSAL STAINLESS REPORTS SECOND QUARTER 2009 RESULTS 

- Company Generates Operating Income -
- Sales Are \$30.8 Million on 40\% Fewer Tons Shipped -
- Net Loss of $\mathbf{\$ 0 . 0 6}$ per Share Includes $\mathbf{\$ 0 . 1 1}$ per Share Negative Tax Adjustment -
- Cash Flow from Operations Increases to $\$ 12.7$ Million in 2Q09 -
- Cash Increased to $\mathbf{\$ 3 4 . 4}$ Million vs. Total Debt of $\mathbf{\$ 1 3 . 3}$ Million -
- Melt Shop Project Continues On-Time and On-Budget -


## BRIDGEVILLE, PA, July 29, 2009 - Universal Stainless \& Alloy Products, Inc. (Nasdaq:

 USAP) reported today that sales for the second quarter of 2009 were $\$ 30.8$ million, a decline of $52 \%$ from the record $\$ 63.5$ million reported in the second quarter of 2008. Tons shipped declined $40 \%$ from the prior year period.The Company reported a net loss of $\$ 400,000$ or $\$ 0.06$ per share in the second quarter of 2009 that included a tax adjustment of $\$ 742,000$, equivalent to $\$ 0.11$ per share, primarily for the reconciliation of tax balances to the 2008 federal and state income tax returns to be filed in the third quarter of 2009. Without this adjustment, net income in the second quarter of 2009 would have been $\$ 342,000$, or $\$ 0.05$ per diluted share. This compares with net income of $\$ 5.3$ million, or $\$ 0.77$ per diluted share, in the second quarter of 2008.

For the second quarter of 2009, cash flow from operations totaled $\$ 12.7$ million, an increase of $168 \%$ from the second quarter of 2008. Capital expenditures were $\$ 3.9$ million including expenditures of $\$ 3.2$ million for the melt shop upgrade project. At June 30, 2009, cash was $\$ 34.4$ million, working capital was $\$ 97.4$ million, and long-term debt was $\$ 12.2$ million.

For the first six months of 2009, sales were $\$ 72.9$ million and the Company incurred a net loss of $\$ 4.2$ million or $\$ 0.63$ per share, including the tax adjustment in the second quarter and unusual charges recognized in the 2009 first quarter of $\$ 3.6$ million equivalent to $\$ 0.53$ per share, after-tax. In the first half of 2008, sales were $\$ 120.3$ million and net income was $\$ 10.0$ million, or $\$ 1.47$ per diluted share.

President and CEO Dennis Oates commented: "During the first quarter, we implemented an aggressive plan to reduce costs, generate cash and adjust our operating levels in the face of difficult economic and credit conditions and significant de-stocking in the specialty steel supply channel. As a result, we were able to report operating income in the second quarter despite $27 \%$ lower sales and $29 \%$ fewer tons shipped than in the first quarter. Our cost control and working capital management, which included a $19 \%$ sequential reduction in WIP inventory, also yielded a nearly four-fold increase in operating cash flow compared to the first quarter and enabled us to increase our net cash position by $\$ 8.7$ million to $\$ 21.1$ million.
"Our melt shop upgrade project remains on time and on budget. While not scheduled for completion until mid-2010, the upgrades placed into service have already produced better product quality and improved material yields. The resulting improvement in our on-time delivery and shortened lead times have enabled us to capture additional orders from our customers. We also recently achieved AS9100 certification for our Bridgeville and Dunkirk facilities, which better positions us to serve the international aerospace market.
"In a sign that business is starting to return, total order entry has improved each month since April. However, bookings are well below normal levels and our backlog has dropped to $\$ 38$ million at June 30 as our end markets remain challenged and inventory restocking has not resumed in the supply channel. Our lean operations, low fixed costs and continued aggressive working capital management should allow us to generate positive cash flow and maintain our strong financial position in the third quarter in spite of the current low volume environment."

## Segment Review

For the second quarter of 2009, the Universal Stainless \& Alloy Products segment had sales of \$26.9 million and operating income of $\$ 949,000$, yielding an operating margin of $4 \%$ of sales. This compares with sales of $\$ 53.1$ million and operating income of $\$ 5.6$ million, or $11 \%$ of sales, in the second quarter of 2008. In the first quarter of 2009, sales were $\$ 36.7$ million and there was an operating loss of $\$ 3.9$ million, including $\$ 5.0$ million of unusual charges.

Segment sales declined 49\% from the second quarter of 2008 primarily due to a $33 \%$ decrease in tons shipped and lower surcharges. Increased shipments to forgers and OEMs, mainly of power generation products, were offset by substantially lower shipments to rerollers and to service centers, mainly of tool steel plate. Segment sales decreased $27 \%$ from the first quarter of 2009 on $24 \%$ fewer tons shipped.

The Dunkirk Specialty Steel segment recorded sales of $\$ 10.2$ million and an operating loss of $\$ 384,000$ for the second quarter of 2009. This compares with sales of $\$ 21.2$ million and operating income of $\$ 2.1$ million, or $10 \%$ of sales, in the second quarter of 2008. In the first quarter of 2009, sales were $\$ 11.4$ million and the operating loss was $\$ 2.5$ million, including unusual charges of $\$ 1.0$ million.

Dunkirk's sales declined 52\% from the second quarter of 2008 while tons shipped decreased $31 \%$ due to lower shipments to all customer categories and lower surcharges. Dunkirk's sales were $10 \%$ lower than in the first quarter of 2009 on a $2 \%$ decrease in tons shipped.

## Webcast

A simultaneous Webcast of the Company's conference call discussing the second quarter of 2009, scheduled at 10:00 a.m. (Eastern) today, will be available on the Company's website at www.univstainless.com, and thereafter archived on the website.

## About Universal Stainless \& Alloy Products, Inc.

Universal Stainless \& Alloy Products, Inc., headquartered in Bridgeville, Pa., manufactures and markets a broad line of semi-finished and finished specialty steels, including stainless steel, tool steel and certain other alloyed steels. The Company's products are sold to rerollers, forgers, service centers, original equipment manufacturers and wire redrawers. More information is available at www.univstainless.com.

## Forward-Looking Information Safe Harbor

Except for historical information contained herein, the statements in this release are forward-looking statements that are made pursuant to the "safe harbor" provision of the Private Securities Litigation Reform Act of 1995. Forward-looking statements involve known and unknown risks and uncertainties that may cause the Company's actual results in future periods to differ materially from forecasted results. Those risks include, among others, risks associated with the receipt, pricing and timing of future customer orders, risks associated with significant fluctuations that may occur in raw material and energy prices, risks associated with the manufacturing process, labor and production yields, risks related to property, plant and equipment, and risks related to the ultimate outcome of the Company's current and future litigation and regulatory matters. The Company's actual results in future periods also may be impacted by various economic and market risk and uncertainties, many of which are beyond the Company's control. Certain of these risks and other risks are described in the Company's filings with the Securities and Exchange Commission (SEC) over the last 12 months, copies of which are available from the SEC or may be obtained upon request from the Company.
-TABLES FOLLOW-

UNIVERSAL STAINLESS \& ALLOY PRODUCTS, INC.
FINANCIAL HIGHLIGHTS
(Dollars in thousands, except per share information)
(Unaudited)

## CONSOLIDATED STATEMENT OF OPERATIONS



## MARKET SEGMENT INFORMATION

| For the Quarter Ended June 30, |  |  |  | For the Six-Months Ended June 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\underline{2009}$ |  | $\underline{2008}$ |  | $\underline{2009}$ |  | $\underline{2008}$ |
| \$ | 13,117 | \$ | 33,850 | \$ | 30,649 | \$ | 63,084 |
|  | 10,420 |  | 11,142 |  | 23,391 |  | 20,160 |
|  | 1,960 |  | 9,240 |  | 7,964 |  | 20,479 |
|  | 3,797 |  | 5,795 |  | 8,196 |  | 11,236 |
|  | 1,160 |  | 1,692 |  | 2,107 |  | 3,061 |
|  | 292 |  | 448 |  | 596 |  | 973 |
|  | 17 |  | 1,315 |  | 46 |  | 1,334 |
| \$ | 30,763 | \$ | $\underline{63,482}$ | \$ | 72,949 | \$ | 120,327 |
|  | 6,855 |  | 11,423 |  | 16,448 |  | 23,190 |

## BUSINESS SEGMENT RESULTS

## Universal Stainless \& Alloy Products Segment

|  | For the Quarter Ended June 30, |  |  |  | For the Six-Months Ended June 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\underline{2009}$ |  | $\underline{2008}$ |  | $\underline{2009}$ |  | $\underline{2008}$ |
| Net Sales |  |  |  |  |  |  |  |  |
| Stainless steel | \$ | 18,234 | \$ | 28,901 | \$ | 44,229 | \$ | 56,211 |
| Tool steel |  | 1,531 |  | 11,278 |  | 4,739 |  | 19,702 |
| High-strength low alloy steel |  | 647 |  | 1,114 |  | 1,662 |  | 2,227 |
| High-temperature alloy steel |  | 393 |  | 929 |  | 1,127 |  | 1,498 |
| Conversion services |  | 206 |  | 296 |  | 394 |  | 653 |
| Other |  | 11 |  | 1,262 |  | 40 |  | 1,272 |
|  |  | 21,022 |  | 43,780 |  | 52,191 |  | 81,563 |
| Intersegment |  | 5,857 |  | 9,312 |  | 11,373 |  | 19,727 |
| Total net sales |  | 26,879 |  | 53,092 |  | 63,564 |  | 101,290 |
| Material cost of sales |  | 10,445 |  | 28,654 |  | 30,711 |  | 51,993 |
| Operation cost of sales |  | 14,131 |  | 16,936 |  | 30,591 |  | 34,726 |
| Selling and administrative expenses |  | 1,354 |  | 1,869 |  | 5,227 |  | 4,007 |
| Operating income (loss) | \$ | 949 | \$ | 5,633 | \$ | $(2,965)$ | \$ | 10,564 |

## Dunkirk Specialty Steel Segment

|  | For the Quarter Ended June 30, |  |  |  | For the Six-Months EndedJune 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\underline{2009}$ |  | $\underline{2008}$ |  | $\underline{2009}$ |  | $\underline{2008}$ |
| Net Sales |  |  |  |  |  |  |  |  |
| Stainless steel | \$ | 7,414 | \$ | 14,859 | \$ | 15,181 | \$ | 29,577 |
| Tool steel |  | 32 |  | 381 |  | 153 |  | 1,064 |
| High-strength low alloy steel |  | 1,720 |  | 1,820 |  | 3,448 |  | 4,718 |
| High-temperature alloy steel |  | 483 |  | 2,415 |  | 1,768 |  | 2,992 |
| Conversion services |  | 86 |  | 152 |  | 202 |  | 320 |
| Other |  | 6 |  | 75 |  | 6 |  | 93 |
|  |  | 9,741 |  | 19,702 |  | 20,758 |  | 38,764 |
| Intersegment |  | 465 |  | 1,474 |  | 830 |  | 2,462 |
| Total net sales |  | 10,206 |  | 21,176 |  | 21,588 |  | 41,226 |
| Material cost of sales |  | 6,345 |  | 13,126 |  | 15,139 |  | 24,965 |
| Operation cost of sales |  | 3,493 |  | 5,159 |  | 7,718 |  | 9,648 |
| Selling and administrative expenses |  | 752 |  | 765 |  | 1,616 |  | 1,702 |
| Operating income (loss) | \$ | (384) | \$ | 2,126 | \$ | $(2,885)$ | \$ | 4,911 |

## CONSOLIDATED BALANCE SHEET

|  | $\begin{array}{r} \text { June 30, } \\ \underline{2009} \end{array}$ |  | December 31,2008 |  |
| :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |
| Cash | \$ | 34,399 | \$ | 14,812 |
| Accounts receivable, net |  | 19,891 |  | 33,057 |
| Inventory |  | 45,175 |  | 63,222 |
| Other current assets |  | 9,726 |  | 8,239 |
| Total current assets |  | 109,191 |  | 119,330 |
| Property, plant \& equipment, net |  | 67,937 |  | 62,626 |
| Other assets |  | 1,309 |  | 988 |
| Total assets | \$ | 178,437 | \$ | 182,944 |
| Liabilities and Stockholders' Equity |  |  |  |  |
| Trade accounts payable | \$ | 7,500 | \$ | 19,350 |
| Outstanding checks in excess of bank balance |  | 364 |  | 540 |
| Accrued employment costs |  | 2,509 |  | 3,795 |
| Current portion of long-term debt |  | 1,015 |  | 403 |
| Other current liabilities |  | 410 |  | 421 |
| Total current liabilities |  | 11,798 |  | 24,509 |
| Long-term debt |  | 12,235 |  | 1,046 |
| Deferred taxes |  | 12,000 |  | 11,689 |
| Other liabilities |  | 87 |  | - |
| Total liabilities |  | 36,120 |  | 37,244 |
| Stockholders' equity |  | 142,317 |  | 145,700 |
| Total liabilities and stockholders' equity | \$ | 178,437 | \$ | 182,944 |

## CONSOLIDATED STATEMENT OF CASH FLOW DATA

For the Six-month Period Ended June 30,

|  | $\underline{2009}$ |  | $\underline{2008}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Cash flows provided by operating activities: |  |  |  |  |
| Net income (loss) | \$ | $(4,226)$ | \$ | 9,993 |
| Adjustments to reconcile to net cash provided by operating activities: |  |  |  |  |
| Depreciation and amortization |  | 2,338 |  | 2,008 |
| Deferred tax increase (decrease) |  | (262) |  | 304 |
| Stock based compensation expense |  | 499 |  | 413 |
| Tax benefit from share-based payment arrangements |  | (86) |  | (511) |
| Changes in assets and liabilities: |  |  |  |  |
| Accounts receivable, net |  | 13,166 |  | $(7,133)$ |
| Inventory |  | 18,047 |  | $(6,827)$ |
| Trade accounts payable |  | $(11,850)$ |  | 6,836 |
| Accrued employment costs |  | $(1,286)$ |  | (366) |
| Other, net |  | (1,048) |  | 216 |
| Cash flow provided by operating activities |  | 15,292 |  | 4,933 |
| Cash flow used in investing activities: |  |  |  |  |
| Cash flow used in investing activities |  | $(7,645)$ |  | $(5,401)$ |
| Cash flows provided by financing activities: |  |  |  |  |
| Long-term debt issuance |  | 12,000 |  | - |
| Long-term debt repayments |  | (199) |  | (194) |
| Net change in outstanding checks in excess of bank balance |  | (176) |  | 1,848 |
| Deferred financing costs |  | (84) |  | - |
| Proceeds from issuance of common stock |  | 313 |  | 722 |
| Tax benefit from share-based payment arrangements |  | 86 |  | 511 |
| Cash flow provided by financing activities |  | 11,940 |  | 2,887 |
| Net cash flow | \$ | 19,587 | \$ | 2,419 |

