## Universal Stainless \& Alloy Products, Inc. Announces Second Quarter Results

BRIDGEVILLE, PA, July 20, 1999 -- Universal Stainless \& Alloy Products, Inc. (Nasdaq:USAP) today announced results for the quarter ended June 30, 1999:

|  | Quarter Ended June 30 |  |
| :--- | ---: | ---: |
|  | 1999 | 1998 |
| Net sales | $\$ 15,485,000$ | $\$ 21,163,000$ |
| Net income | $\$ 249,000$ | $\$ 1,535,000$ |
| Earnings |  |  |
| per diluted share | $\$ 0.04$ | $\$ 0.24$ |


| Six Months Ended June 30 |  |
| ---: | ---: |
| 1999 | 1998 |
| $\$ 29,973,000$ | $\$ 43,512,000$ |
| $\$ 480,000$ | $\$ 3,346,000$ |
| $\$ 0.08$ | $\$ 0.52$ |

Mac McAninch, President and Chief Executive Officer of Universal Stainless commented, "The second quarter was a continuation of first quarter trends of increased scrap costs and lower selling prices for our products. Price increases initiated in April have been difficult to implement due to the continued impact of imports. Nonetheless,through careful management of our costs we continue to operate profitably. During the quarter, we saw lower sales of forging products due to decreased demand from the petrochemical, oil, and aerospace industries. This was partially offset by renewed demand from the power generation industry. Our scheduled July maintenanceshutdown is complete, and our bar mill is operating on a two-turn basis and the round bar finishing facility is fully operational."

Mr. McAninch continued, "We believe the second half of 1999 will bestronger than the first. While preliminary indications are that scrapcosts will remain high due to foreign demand, we expect domestic pricing to improve as the Asian economies strengthen and importsdecline. We continue to add new customers, and we expect increases in our backlog as market conditions improve. With our bar mill and round bar finishing facility now fully operational, we are aggressively increasing our presence in the finished round bar market." Universal Stainless \& Alloy Products, Inc., headquartered in Bridgeville, Pa., manufactures and markets semi-finished and finished specialty steels, including stainless steel, tool steel and certain other alloyed steels. The Company's products are sold to rerollers, forgers, service centers and original equipment manufacturers, which primarily include the power generation andaerospace industries.

Except for historical information contained herein, the statements inthis release are forward-looking statements that are made pursuantto the safe harbor provisions of the Private Securities LitigationReform Act of 1995. Forward-looking statements involve known andunknown risks and uncertainties which may cause the Company's actual results in future periods to differ materially from forecastedresults. Those risks include, among others, risks associated with thereceipt and timing of future customer orders, risks associated withthe manufacturing process and production yields, risks related toproperty, plant and equipment. Certain of these risks and other risksare described in the Company's filings with the Securities andExchange Commission (SEC) over the last 12 months, copies of which are available from the SEC or may be obtained upon request from the Company.

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        UNIVERSAL STAINLESS & ALLOY PRODUCTS, INC.
                        FINANCIAL HIGHLIGHTS
(Dollars in thousands except per share information)
                                    (Unaudited)
CONSOLIDATED STATEMENT OF OPERATIONS
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|  | For the Quarter Ended June 30, |  | $\begin{gathered} \text { For the Six Months Ended } \\ \text { June 30, } \\ 1999 \quad 1998 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 1999 | 1998 |  |  |
| Net sales | \$15,485 | \$21,163 | \$29,973 | \$43,512 |
| Cost of products sold | 13,940 | 17,332 | 26,901 | 35,799 |
| Selling and administrative |  |  |  |  |
| expenses | 970 | 1,336 | 1,984 | 2,476 |
| Operating income | 575 | 2,495 | 1,088 | 5,237 |
| Other income (expense) | (180) | (58) | (326) | 75 |



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