SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549
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FORM 8-K
CURRENT REPORT
Pursuant to Section 13 or $15(\mathrm{~d})$ of the
Securities Exchange Act of 1934
Date of Report (Date of earliest event reported): January 18, 2007

$$
\begin{aligned}
& \text { Universal Stainless \& Alloy Products, Inc. } \\
& \text {------------------------------------------------------- } \\
& \text { (Exact name of registrant as specified in its charter) }
\end{aligned}
$$



Item 2.02. Results of Operations and Financial Condition.
On January 18, 2007, Universal Stainless and Alloy Products, Inc. issued a press release regarding its earnings for the fourth quarter ended December 31, 2007. A copy of the press release is attached hereto as Exhibit 99.1.

The information in this Current Report on Form 8-K, including the attached press release, shall not be deemed "filed" for the purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of that section, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, except as shall be expressly set forth by specific reference in such a filing.
(d) Exhibits
99.1 Press Release dated January 18, 2007

## SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

UNIVERSAL STAINLESS \& ALLOY PRODUCTS, INC.

By: /s/ Richard M. Ubinger

Vice President of Finance, Chief Financial Officer and Treasurer

Dated: January 18, 2007
[GRAPHIC OMITTED][GRAPHIC OMITTED]

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Vice President of Finance,
Chief Financial Officer and Treasurer
(412) 257-7606

June Filingeri
President
Comm-Partners LLC
(203) 972-0186

FOR IMMEDIATE RELEASE

> UNIVERSAL STAINLESS REPORTS RECORD SALES AND EARNINGS FOR FOURTH QUARTER AND FULL YEAR 2006
> - Fourth Quarter EPS Reaches $\$ 0.97$ on $\$ 56$ Million in Sales -
> - Full-Year Sales Top $\$ 200$ Million and EPS Climbs to $\$ 3.12$ -

BRIDGEVILLE, PA, January 18, 2007 - Universal Stainless \& Alloy Products, Inc. (Nasdaq: USAP) reported today that sales for the fourth quarter of 2006 rose $33 \%$ to a record $\$ 55.8$ million compared with $\$ 42.0$ million in the same period of 2005. Fourth quarter 2006 net income rose $80 \%$ to a record $\$ 6.4$ million, or $\$ 0.97$ per diluted share. This compares with net income of $\$ 3.6$ million, or $\$ 0.55$ per diluted share, reported in the fourth quarter of 2005 . For the full year 2006, sales rose $20 \%$ to a record $\$ 203.9$ million compared with $\$ 170.0$ million in 2005. Net income for 2006 increased $58 \%$ to a record $\$ 20.6$ million, or $\$ 3.12$ per diluted share compared with $\$ 13.1$ million, or $\$ 2.02$ per diluted share reported for 2005.

The 2006 fourth quarter and full year results included $\$ 465,000$ of other income from the receipt of 2006 import duties, equivalent to $\$ 0.05$ per diluted share, and a reduction in the annual income tax rate to $35.2 \%$ from $36.0 \%$, equivalent to $\$ 0.04$ per diluted share. The 2005 fourth quarter and full year results included import duties of $\$ 358,000$, equivalent to $\$ 0.04$ per diluted share, and a reduction in the annual income tax rate to $35.4 \%$ from $36.0 \%$, equivalent to $\$ 0.02$ per diluted share.

The Company's fourth quarter 2006 results exceeded its forecast of sales in the range of $\$ 45$ to $\$ 50$ million and diluted EPS in the range of $\$ 0.70$ to $\$ 0.75$.

Chairman and CEO Mac McAninch commented: "We achieved record results in the fourth quarter of 2006 as we have each quarter this year due to the strength of our niche markets coupled with our targeted investments in capital equipment and personnel, which have enabled us to take advantage of market opportunities. Substantial aerospace demand continued to be the major force driving our growth in the fourth quarter accompanied by increased year-over-year sales to the petrochemical and power generation markets. In fact, the sizeable increase in our fourth quarter forger sales was for billet product to be used for power generation applications. While our sales of tool steel slowed in the second half of 2006, we view this as temporary because of the favorable outlook for heavy equipment manufacturers later in 2007."

USAP REPORTS RECORD 2006 FOURTH QUARTER RESULTS

- Page 2 -

Mr. McAninch continued: "Both of our operating segments reached important milestones for the full year. Sales at our Universal Stainless segment reached $\$ 179$ million, while Dunkirk's sales crossed the $\$ 70$ million threshold for the first time. These record results mainly reflect our successful shift to higher value-added products as well as higher nickel prices which increased the surcharge passed on to our customers."

Mr. McAninch concluded: "We are entering 2007 with a great deal of optimism for further growth due to the continued strength of our markets. We continue to focus on initiatives to build the Company. We have expanded our executive team with the addition of Ken Matz as our new president, which we announced earlier this week. We also will continue to re-invest in our company to meet the needs of our customers, to further increase our value-added sales and to build additional value for our shareholders."

Segment Review
In the fourth quarter of 2006, the Universal Stainless \& Alloy Products segment had sales of $\$ 47.1$ million and operating income of $\$ 4.9$ million, yielding an operating margin of $10 \%$. This compares with fourth quarter 2005 sales of $\$ 37.7$ million and operating income of $\$ 4.7$ million, or $12 \%$ of sales. In the third quarter of 2006 , sales were $\$ 47.2$ million and operating income was $\$ 4.0$ million, or $9 \%$ of sales. The reduction in operating margin in the 2006 fourth quarter in comparison to the prior year quarter is due to higher material costs incurred, as the price of nickel continued to rise throughout the quarter.

The 25\% increase in sales from the 2005 fourth quarter reflects the contribution of the new vacuum-arc remelt furnaces installed in 2005 and 2006 , the addition of two milling machines and a plate flattener, and efficiency improvements in Bridgeville. It also was due to higher product prices and a favorable product mix including increased shipments to forgers and of bar products to service centers. Fourth quarter 2006 sales were level with the 2006 third quarter as lower sales of semi-finished product to rerollers and of tool steel plate to service centers were offset by increased sales to forgers.

The Dunkirk Specialty Steel segment reported record sales for the 2006 fourth quarter of $\$ 20.3$ million and record operating income of $\$ 4.0$ million, resulting in an operating margin of $20 \%$. This compares with sales of $\$ 13.0$ million and operating income of $\$ 1.3$ million, or $10 \%$ of sales, in the fourth quarter of 2005. In the third quarter of 2006 sales were $\$ 19.8$ million and operating income was $\$ 3.8$ million, or $19 \%$ of sales.

Dunkirk's $56 \%$ increase in sales and $212 \%$ rise in operating income over the 2005 fourth quarter were due to the improved VAR remelted feedstock supply from Bridgeville, workforce additions, the timing of feedstock procurement and rising nickel prices that affected the surcharge mechanism. The year-over-year growth in sales reflected increases in nearly every customer category, with sales to redrawers up 40\%, to service centers up 60\% and to OEMs up 70\%. Sales rose 2\% over the 2006 third quarter and operating income increased 4\% from the 2006 third quarter due to the effect of higher nickel prices.

USAP REPORTS RECORD 2006 FOURTH QUARTER RESULTS

- Page 3 -

Business Outlook

The following statements are based on the Company's current expectations. These statements are forward-looking, and actual results may differ materially.

The Company estimates that first quarter 2007 sales will range from $\$ 52$ to $\$ 57$ million and that diluted EPS will range from $\$ 0.82$ to $\$ 0.87$. This compares with sales of $\$ 44.9$ million and diluted EPS of $\$ 0.59$ in the first quarter of 2006 .

The following factors were considered in developing these estimates:
o The Company's total backlog at December 31, 2006 remained at high levels, approximating $\$ 120$ million compared to $\$ 124$ million at September 30, 2006 .
o The Company expects to continue to work down its backlog and improve its on-time delivery performance in the 2007 first quarter because it is shipping more remelted products from its seventh VAR furnace installed in August and is continuing to improve manufacturing processes and efficiency company-wide.

- End market demand is expected to remain strong in the 2007 first quarter. Nickel prices are expected to remain level with the 2006 fourth quarter.
- Sales from the Dunkirk Specialty Steel segment are expected to approximate $\$ 20$ million in the first quarter of 2007 based on its backlog of $\$ 51$ million at December 31, 2006. Its operating income as a percentage of sales is expected to approximate the average for 2006 of $16 \%$, as the majority of its feedstock to support these sales reflect the higher nickel prices reached in the second half of 2006 .


## Webcast

A simultaneous Webcast of the Company's conference call discussing the fourth quarter of 2006 and the first quarter 2007 outlook, scheduled at 10:00 a.m. (Eastern) today, will be available on the Company's website at www. univstainless.com, and thereafter archived on the website. A telephone replay of the conference call will be available beginning at 12:00 noon (Eastern) today and continuing through January 25 th. It can be accessed by dialing 706-645-9291, passcode 5578498. This is a toll call.

About Universal Stainless \& Alloy Products, Inc.


Universal Stainless \& Alloy Products, Inc., headquartered in Bridgeville, Pa., manufactures and markets a broad line of semi-finished and finished specialty steels, including stainless steel, tool steel and certain other alloyed steels. The Company's products are sold to rerollers, forgers, service centers, original equipment manufacturers and wire redrawers.

USAP REPORTS RECORD 2006 FOURTH QUARTER RESULTS - Page 4 -

Forward-Looking Information Safe Harbor

Except for historical information contained herein, the statements in this release are forward-looking statements that are made pursuant to the "safe harbor" provision of the Private Securities Litigation Reform Act of 1995. Forward-looking statements involve known and unknown risks and uncertainties that may cause the Company's actual results in future periods to differ materially from forecasted results. Those risks include, among others, risks associated with the receipt, pricing and timing of future customer orders, risks associated with significant fluctuations that may occur in raw material and energy prices, risks associated with the manufacturing process and production yields, risks related to property, plant and equipment and risks related to the ultimate outcome of the Company's current and future litigation and regulatory matters. Certain of these risks and other risks are described in the Company's filings with the Securities and Exchange Commission (SEC) over the last 12 months, copies of which are available from the SEC or may be obtained upon request from the Company.

- FINANCIAL TABLES FOLLOW -

UNIVERSAL STAINLESS \& ALLOY PRODUCTS, INC.
FINANCIAL HIGHLIGHTS
(Dollars in thousands, except per share information)
(Unaudited)
CONSOLIDATED STATEMENT OF OPERATIONS

|  |  | For the Quarter Ended December 31, |  |  |  | For the Year Ended December 31, |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2006 |  | 2005 |  | 2006 |  | 2005 |
| Net Sales |  |  |  |  |  |  |  |  |
| Stainless steel \$ | \$ | 41,474 | \$ | 32,191 | \$ | 151,633 | \$ | 135,588 |
| Tool steel |  | 4,744 |  | 5,556 |  | 23,389 |  | 20,737 |
| High-strength low alloy steel |  | 6,145 |  | 2,336 |  | 16,467 |  | 6,606 |
| High-temperature alloy steel |  | 2,792 |  | 1,371 |  | 9,837 |  | 3,694 |
| Conversion services |  | 443 |  | 497 |  | 2,137 |  | 3,030 |
| Other |  | 209 |  | 92 |  | 410 |  | 367 |
| Total net sales |  | 55,807 |  | 42,043 |  | 203,873 |  | 170,022 |
| Cost of products sold |  | 43,758 |  | 34,653 |  | 160,682 |  | 140,952 |
| Selling and administrative expenses |  | 2,619 |  | 2,106 |  | 10,792 |  | 8,441 |
| Operating income |  | 9,430 |  | 5,284 |  | 32,399 |  | 20,629 |
| Interest expense |  | (296) |  | (256) |  | $(1,106)$ |  | (851) |
| Other income |  | 516 |  | 374 |  | 522 |  | 437 |
| Income before taxes |  | 9,650 |  | 5,402 |  | 31,815 |  | 20,215 |
| Income tax provision |  | 3,222 |  | 1,826 |  | 11,201 |  | 7,159 |
| Net income |  | 6,428 | \$ | 3,576 | \$ | 20,614 | \$ | 13,056 |
| Earnings per share - Basic | \$ | 0.99 | \$ | 0.56 | \$ | 3.20 | \$ | 2.05 |
| Earnings per share - Diluted | \$ | 0.97 | \$ | 0.55 | \$ | 3.12 | \$ | 2.02 |


|  | ======= | $========$ |  | =========== |
| :--- | :--- | :--- | :--- | :--- |
| Weighted average shares of |  |  |  |  |
| Common Stock outstanding | $6,516,880$ | $6,403,185$ | $6,451,037$ | $6,375,257$ |
| Basic | $6,658,566$ | $6,507,520$ | $6,612,530$ | $6,479,114$ |

## MARKET SEGMENT INFORMATION



BUSINESS SEGMENT RESULTS

Universal Stainless \& Alloy Products Segment

|  | For the Quarter Ended December 31, |  |  | For the Year Ended December 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net Sales |  |  |  |  |  |  |  |
| Stainless steel \$ | 28,019 | \$ | 21,666 | \$ | 102,372 | \$ | 90,530 |
| Tool steel | 4,281 |  | 5,324 |  | 21,747 |  | 20,047 |
| High-strength low alloy steel | 3,141 |  | 1,312 |  | 8,177 |  | 3,199 |
| High-temperature alloy steel | 1,097 |  | 1,019 |  | 3,787 |  | 3,254 |
| Conversion services | 287 |  | 412 |  | 1,530 |  | 2,534 |
| Other | 174 |  | 78 |  | 325 |  | 295 |
|  | 36,999 |  | 29,811 |  | 137,938 |  | 119,859 |
| Intersegment | 10,143 |  | 7,893 |  | 41,232 |  | 33,399 |
| Total net sales | 47,142 |  | 37,704 |  | 179,170 |  | 153,258 |
| Material cost of sales | 23,489 |  | 16,412 |  | 85,298 |  | 75,568 |
| Operation cost of sales | 17,090 |  | 15,151 |  | 66,790 |  | 56,885 |
| Selling and administrative expenses | 1,713 |  | 1,467 |  | 7,392 |  | 5,791 |
| Operating income \$ | 4,850 | \$ | 4,674 | \$ | 19,690 |  | 15,014 |

Dunkirk Specialty Steel Segment

For the Quarter Ended December 31, 20062005

For the Year Ended December 31, 20062005

| Stainless steel \$ | 13,455 | \$ | 10,525 | \$ | 49,261 | \$ | 45,058 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Tool steel | 463 |  | 232 |  | 1,642 |  | 690 |
| High-strength low alloy steel | 3,004 |  | 1,024 |  | 8,290 |  | 3,407 |
| High-temperature alloy steel | 1,695 |  | 352 |  | 6,050 |  | 440 |
| Conversion services | 156 |  | 85 |  | 607 |  | 496 |
| Other | 35 |  | 14 |  | 85 |  | 72 |
|  | 18,808 |  | 12,232 |  | 65,935 |  | 50,163 |
| Intersegment | 1,446 |  | 750 |  | 4,320 |  | 2,848 |
| Total net sales | 20,254 |  | 12,982 |  | 70,255 |  | 53,011 |
| Material cost of sales | 10,949 |  | 7,750 |  | 38,705 |  | 29,496 |
| Operation cost of sales | 4,438 |  | 3,324 |  | 16,654 |  | 14,141 |
| Selling and administrative expenses | 906 |  | 639 |  | 3,400 |  | 2,650 |
| Operating income | \$ 3,961 | \$ | 1,269 | \$ | 11,496 | \$ | 6,724 |

## CONSOLIDATED BALANCE SHEET

|  |  |  | $\begin{gathered} \text { December } \\ 2006 \end{gathered}$ |  |  | $\begin{array}{r} \text { Decembe } \\ 2005 \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |  |  |
| Cash | \$ |  | 2,909 |  | \$ | 620 |
| Accounts receivable, net |  |  | 33,308 |  |  | 27,963 |
| Inventory |  |  | 66,019 |  |  | 51,398 |
| Other current assets |  |  | 3,044 |  |  | 2,790 |
| Total current assets |  |  | 105,280 |  |  | 82,771 |
| Property, plant \& equipment, net |  |  | 49,251 |  |  | 45,761 |
| Other assets |  |  | 584 |  |  | 495 |
| Total assets |  | \$ | 155,115 | \$ |  | 129,027 |

Liabilities and Stockholders' Equity
Trade accounts payable

Accrued employment cost
\$

| 13,123 | \$ | 12,579 |
| :---: | :---: | :---: |
| 4,121 |  | 2,958 |
| 3,427 |  | 3,101 |
| 2,364 |  | 1,555 |
| 1,902 |  | 914 |
| 24,937 |  | 21,107 |
| 8,392 |  | 6,117 |
| 8,836 |  | 11,200 |
| 8,402 |  | 9,600 |
| 50,567 |  | 48,024 |
| 104,548 |  | 81,003 |
| 155,115 | \$ | 129,027 |



