SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549
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FORM 8-K
CURRENT REPORT
Pursuant to Section 13 or $15(\mathrm{~d})$ of the
Securities Exchange Act of 1934
Date of Report (Date of earliest event reported): April 21, 2005

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\begin{aligned}
& \text { Universal Stainless \& Alloy Products, Inc. } \\
& \text {-------------------------------------------------------- } \text { (Exact name of registrant as specified in its charter) }
\end{aligned}
$$

| Delaware | 000-25032 | 25-1724540 |
| :---: | :---: | :---: |
| (State or other jurisdiction | (Commission | (IRS Employer |
| of incorporation) | File Number) | Identification No.) |


| 600 Mayer Street, Bridgeville, Pennsylvania | 15017 |
| ---: | :--- |
| (Address of principal executive offices) | (Zip code) |
| Registrant's telephone number, including area code: (412) |  |
| $257-7600$ |  |

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2.):
/ / Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
/ / Soliciting material pursuant to Rule $14 a-12$ under the Exchange Act (17 CFR 240.14a-12)
/ / Pre-commencemen communications pursuant to Rule $14 d-2(b)$ under the Exchange Act (17 CFR $240.14 \mathrm{~d}-2$ (b))
/ / Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Item 2.02. Results of Operations and Financial Condition.
On April 21, 2005, Universal Stainless and Alloy Products, Inc. issued a press release regarding its earnings for the first quarter ended March 31, 2005. A copy of the press release is attached hereto.

The information in this Current Report on Form 8-K, including the attached press release, shall not be deemed "filed" for the purposes of section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of that section, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, except as shall be expressly set forth by specific reference in such a filing.

## SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

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By: /s/ Richard M. Ubinger
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Vice President of Finance,
Chief Financial Officer and Treasurer
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Dated: April 21, 2005
[GRAPHIC OMITTED][GRAPHIC OMITTED]
UNIVERSAL STAINLESS \& ALLOY PRODUCTS, INC. 600 Mayer Street o Bridgeville, Pennsylvania 15017

|  | ```Vice President of Finance, Chief Financial Officer and Treasurer (412) 257-7606``` |
| :---: | :---: |
|  | Comm-Partners LLC June Filingeri (203) 972-0186 |

UNIVERSAL STAINLESS REPORTS FIRST QUARTER 2005 EPS OF $\$ 0.45$
ON RECORD SALES OF \$43 MILLION

- BACKLOG CONTINUES TO GROW -
- DUNKIRK REGISTERS ANOTHER RECORD QUARTER -

BRIDGEVILLE, PA, April 21, 2005 -- Universal Stainless \& Alloy Products, Inc. (Nasdaq: USAP) today reported record sales of $\$ 43.0$ million for the first quarter of 2005 and net income of $\$ 2.9$ million, or $\$ 0.45$ per diluted share. This compares with sales of $\$ 21.3$ million and net income of $\$ 227,000$ or $\$ 0.04$ per diluted share reported in the first quarter of 2004 .

The 2005 first quarter results exceeded the Company's forecast of sales in the range of $\$ 35$ to $\$ 40$ million and diluted EPS of $\$ 0.35$ to $\$ 0.40$.


#### Abstract

Commenting on the results, President and CEO Mac McAninch stated: "Our record first quarter sales were driven by the strength of our niche markets and by our investment in manufacturing capacity to respond to the continuing needs of our customers. Sales to our aerospace, petrochemical, power generation and tool steel markets rose $20 \%$, $5 \%$, $56 \%$ and $2 \%$ respectively, over the strong fourth quarter. Demand from those markets remains strong as reflected in our backlog, which has reached a record $\$ 88$ million, and is comprised mainly of the remelted steel grades used by those markets. With our new capital equipment fully operational and improved process scheduling in place, we achieved an 11\% increase in tons shipped over the prior quarter."

Mr. McAninch continued: "Sales at our Dunkirk facility reached a record $\$ 13.7$ million and generated a record $14 \%$ operating margin. Capacity and process improvements in our Bridgeville and Titusville facilities enabled us to significantly increase the production of reroll billet feedstock shipped to Dunkirk, which is essential to Dunkirk's growth. Our customers have rewarded our progress in Dunkirk by placing a record $\$ 16$ million in new orders during the 2005 first quarter."


USAP REPORTS RECORD SALES

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Mr. McAninch added: "The increased first quarter volume company-wide, combined with the continuation of our cost recovery pricing initiatives, led to a $32 \%$ sequential improvement in operating income. Although some raw material costs have moderated, they remain volatile. Our surcharge pricing mechanism is in place to protect both our company and our customers as the year progresses. In 2005, we plan to judiciously implement additional base price increases necessary to offset higher manufacturing and energy costs and to support our capital investment program as we continue to focus on improving customer satisfaction."

Mr. McAninch concluded: "We had a very good start to 2005 due to strong market demand, hard-earned improvements in our operating processes, and the payback from our capital investment and price recovery initiatives. Our niche markets of aerospace, power generation and petrochemical, upon which we have built this Company, are showing positive growth trends for the balance of this year and beyond. We will continue to focus on better serving our customers during this period of high demand, while remaining focused on improving our efficiency."

SEGMENT REVIEW
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In the first quarter of 2005, the Universal Stainless \& Alloy Products segment had sales of $\$ 38.4$ million and operating income of $\$ 2.7$ million. First quarter results include the write-off of $\$ 342,000$ of fixed assets in Bridgeville mainly for flat bar processing equipment resulting from the company's decision to move all of its small flat bar production to the Dunkirk facility. This compares with sales of $\$ 18.8$ million and operating income of $\$ 401,000$ in the first quarter of 2004 and sales of $\$ 32.7$ million and operating income of $\$ 2.3$ million in the fourth quarter of 2004.

The doubling in sales compared with the 2004 first quarter reflected continued substantial growth in all customer categories. First quarter 2005 sales increased $17 \%$ over the prior quarter and operating income increased $17 \%$, although a bad debt charge of $\$ 282,000$ in the prior quarter lowered operating income for that period. A total of $\$ 110,000$ of that debt was repaid in the first quarter and the reserve for it was reduced accordingly.

The Dunkirk Specialty Steel segment reported sales of $\$ 13.7$ million and operating income of $\$ 1.9$ million, which included a $\$ 184,000$ write-off of an office building that was part of the original purchase of the Dunkirk assets from New York JDA. Efforts to sell the building have not materialized and there are no prospective buyers pursuing a purchase at this time. These results compare with sales of $\$ 6.7$ million and operating income of $\$ 34,000$ in the first quarter of 2004 and sales of $\$ 10.5$ million and operating income of $\$ 1.2$ million in the prior quarter.

USAP REPORTS RECORD SALES

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Dunkirk's sales also doubled and its operating income dramatically improved over the first quarter of 2004 . The $31 \%$ increase in first quarter sales over the prior quarter reflects a $24 \%$ increase in sales to services centers and a 73\% increase in sales to wire redrawers. Operating income improved $50 \%$ over the prior quarter due to the higher sales volume and the benefit of increased selling prices and surcharges to offset higher material costs.

BUSINESS OUTLOOK

The following statements are based on the Company's current expectations. These statements are forward-looking, and actual results may differ materially.

The Company estimates that second quarter 2005 sales will range from $\$ 40$ to $\$ 45$ million and that diluted EPS will range from $\$ 0.40$ to $\$ 0.45$. This compares with sales of $\$ 29.0$ million and diluted EPS of $\$ 0.25$ in the second quarter of 2004.

> The following factors were considered in developing these estimates:

The Company's total backlog at March 31, 2005 approximated $\$ 88$ million compared to $\$ 72$ million at December 31,2004 reflecting continued strength of the Company's niche markets - namely aerospace, power generation and petrochemical. However, the increase in backlog is substantially comprised of remelted steel products that will not ship until the 2005 third quarter and beyond due to remelt requirements.
Tool steel sales are expected to remain ahead of last year as continued strength in the industrial manufacturing sector is expected to partially offset lower automotive production.
$\circ$ The implementation of recent price increases was designed to allow the Company to offset continuing manufacturing cost increases as well as
support future capital improvements designed to increase production levels and efficiency.
Sales from the Dunkirk Specialty Steel segment are expected to approximate $\$ 14$ million as service center demand remains strong and the Company expects to continue to add redrawer and end user customers.

USAP REPORTS RECORD SALES

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WEBCAST
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A simultaneous Webcast of the Company's conference call discussing the first quarter of 2005 and the second quarter outlook, scheduled at 10:00 a.m. (Eastern) today, will be available on the Company's website at www. univstainless.com, and thereafter archived on the website. A telephone replay of the conference call will be available beginning at 12:00 noon (Eastern) today and continuing through April 28 th. It can be accessed by dialing 706-645-9291, passcode 5386838. This is a toll call.

ABOUT UNIVERSAL STAINLESS \& ALLOY PRODUCTS, INC.

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MBOUT UNIVERSAL SIAINIESS & ALIOY PRODUCTS, INC.
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Universal Stainless \& Alloy Products, Inc., headquartered in Bridgeville, Pa., manufactures and markets a broad line of semi-finished and finished specialty steels, including stainless steel, tool steel and certain other alloyed steels. The Company's products are sold to original equipment manufacturers, service centers, forgers, rerollers and wire redrawers.

FORWARD-LOOKING INFORMATION SAFE HARBOR
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EXCEPT FOR HISTORICAL INFORMATION CONTAINED HEREIN, THE STATEMENTS IN THIS RELEASE ARE FORWARD-LOOKING STATEMENTS THAT ARE MADE PURSUANT TO THE "SAFE HARBOR" PROVISION OF THE PRIVATE SECURITIES LITIGATION REFORM ACT OF 1995. FORWARD-LOOKING STATEMENTS INVOLVE KNOWN AND UNKNOWN RISKS AND UNCERTAINTIES THAT MAY CAUSE THE COMPANY'S ACTUAL RESULTS IN FUTURE PERIODS TO DIFFER MATERIALLY FROM FORECASTED RESULTS. THOSE RISKS INCLUDE, AMONG OTHERS, RISKS ASSOCIATED WITH THE RECEIPT, PRICING AND TIMING OF FUTURE CUSTOMER ORDERS, RISKS ASSOCIATED WITH SIGNIFICANT FLUCTUATIONS THAT MAY OCCUR IN RAW MATERIAL AND ENERGY PRICES, RISKS ASSOCIATED WITH THE MANUFACTURING PROCESS AND PRODUCTION YIELDS, RISKS RELATED TO PROPERTY, PLANT AND EQUIPMENT AND RISKS RELATED TO THE ULTIMATE OUTCOME OF THE COMPANY'S CURRENT AND FUTURE LITIGATION AND REGULATORY MATTERS. CERTAIN OF THESE RISKS AND OTHER RISKS ARE DESCRIBED IN THE COMPANY'S FILINGS WITH THE SECURITIES AND EXCHANGE COMMISSION (SEC) OVER THE LAST 12 MONTHS, COPIES OF WHICH ARE AVAILABLE FROM THE SEC OR MAY BE OBTAINED UPON REQUEST FROM THE COMPANY.

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- FINANCIAL TABLES FOLLOW -
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UNIVERSAL STAINLESS \& ALLOY PRODUCTS, INC.
FINANCIAL HIGHLIGHTS
(Dollars in thousands, except per share information)
(Unaudited)
CONSOLIDATED STATEMENT OF OPERATIONS

|  |  | For the Quarter Ended |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | 2005 |  | 2004 |
| NET SALES |  |  |  |  |
| Stainless steel | \$ | 33,619 | \$ | 16,168 |
| Tool steel |  | 6,017 |  | 3,166 |


| High-strength low alloy steel |  | 1,122 |  | 861 |
| :---: | :---: | :---: | :---: | :---: |
| High-temperature alloy steel |  | 1,025 |  | 709 |
| Conversion services |  | 1,114 |  | 332 |
| Other |  | 122 |  | 71 |
| Total net sales |  | 43,019 |  | 21,307 |
| Cost of products sold |  | 36,410 |  | 19,344 |
| Selling and administrative expenses |  | 1,907 |  | 1,528 |
| Operating income |  | 4,702 |  | 435 |
| Interest expense |  | (172) |  | (88) |
| Other income |  | 60 |  | 8 |
| Income before taxes |  | 4,590 |  | 355 |
| Income tax provision |  | 1,652 |  | 128 |
| Net income | \$ | 2,938 | \$ | 227 |
| Earnings per share - Basic | \$ | 0.46 | \$ | 0.04 |
| Earnings per share - Diluted | \$ | 0.45 | \$ | 0.04 |
| Weighted average shares of |  |  |  |  |
| Common Stock outstanding |  |  |  |  |
| Basic |  | 6,350,547 |  | 6,296,053 |
| Diluted |  | 6,468,475 |  | 6,336,034 |



BUSINESS SEGMENT RESULTS
UNIVERSAL STAINLESS \& ALLOY PRODUCTS SEGMENT

|  |  | For the Quarter Ended March 31, |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | 2005 |  | 2004 |
| NET SALES |  |  |  |  |
| Stainless steel | \$ | 21,777 | \$ | 10,720 |
| Tool steel |  | 5,907 |  | 3,080 |
| High-strength low alloy steel |  | 393 |  | 413 |
| High-temperature alloy steel |  | 1,025 |  | 549 |
| Conversion services |  | 951 |  | 249 |
| Other |  | 117 |  | 46 |
|  |  | 30,170 |  | 15,057 |
| Intersegment |  | 8,255 |  | 3,788 |


|  |  | ------- |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Total net sales |  | 38,425 |  | 18,845 |
| Material cost of sales |  | 19,826 |  | 7,602 |
| Operation cost of sales |  | 14,779 |  | 9,811 |
| Selling and administrative expenses |  | 1,141 |  | 1,031 |
| Operating income | \$ | 2,679 | \$ | 401 |

DUNKIRK SPECIALTY STEEL SEGMENT

|  |  | For the Quarter Ended March 31, |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | 2005 |  | 2004 |
| NET SALES |  |  |  |  |
| Stainless steel | \$ | 11,842 | \$ | 5,448 |
| Tool steel |  | 110 |  | 86 |
| High-strength low alloy steel |  | 729 |  | 448 |
| High-temperature alloy steel |  | - |  | 160 |
| Conversion services |  | 163 |  | 83 |
| Other |  | 5 |  | 25 |
|  |  | 12,849 |  | 6,250 |
| Intersegment |  | 818 |  | 495 |
| Total net sales |  | 13,667 |  | 6,745 |
| Material cost of sales |  | 7,114 |  | 3,477 |
| Operation cost of sales |  | 3,924 |  | 2,737 |
| Selling and administrative expenses |  | 766 |  | 497 |
| Operating income | \$ | 1,863 | \$ | 34 |

## CONSOLIDATED BALANCE SHEET


Total liabilities
and

CONSOLIDATED STATEMENT OF CASH FLOW DATA
For the Three-month Period Ended March 31,

|  | 2005 |  | 2004 |  |
| :---: | :---: | :---: | :---: | :---: |
| Cash flows from operating activities: |  |  |  |  |
| Net income | \$ | 2,938 | \$ | 227 |
| Adjustments to reconcile to net cash |  |  |  |  |
| Depreciation and amortization |  | 769 |  | 786 |
| Deferred taxes |  | 539 |  | 21 |
| Tax benefit from exercise of stock options |  | 115 |  | 3 |
| Changes in assets and liabilities: |  |  |  |  |
| Accounts receivable, net |  | $(4,790)$ |  | $(2,535)$ |
| Inventory |  | $(5,404)$ |  | $(6,279)$ |
| Trade accounts payable |  | 4,544 |  | 2,658 |
| Accrued employment costs |  | 147 |  | 703 |
| Other, net |  | 2,415 |  | 427 |
| Cash flow from (due to) operating activities |  | 1,273 |  | $(3,989)$ |
| Cash flow from investing activities: Capital expenditures |  | (584) |  | (174) |
| Cash flow due to investing activities |  | (584) |  | (174) |
| Cash flows from financing activities: |  |  |  |  |
| Net borrowings under revolving line of credit |  | 1,807 |  | 668 |
| Repayments of long-term debt |  | (484) |  | (498) |
| Net change in bank overdrafts |  | $(1,684)$ |  | (272) |
| Proceeds from issuance of common stock |  | 264 |  | 42 |
| Cash flow from (due to) financing activities |  | (97) |  | (60) |
| Net cash flow | \$ | 592 | \$ | $(4,223)$ |

