



Universal Stainless Reports 2008 Third Quarter Results in Line With Revised Forecast

BRIDGEVILLE, Pa., Oct. 23, 2008 -- Universal Stainless & Alloy Products, Inc. (Nasdaq:USAP) reported today that sales for the third quarter of 2008 were \$57.6 million compared with \$62.0 million in the third quarter of 2007. Net income for the third quarter of 2008 was \$2.7 million, or \$0.40 per diluted share, and included a charge of \$586,000, equivalent to \$0.06 per diluted share, for the relocation of the Company's round bar finishing line from its Bridgeville facility to its Dunkirk facility. In the third quarter of 2007, net income was \$5.5 million, or \$0.81 per diluted share. The results for the third quarter of 2008 were in line with the Company's revised forecast of sales in the range of \$57 to \$58 million and diluted EPS in the range of \$0.35 to \$0.40.

The Company's estimated annual effective income tax rate for 2008 was adjusted to 32% at September 30 from 33% at June 30 as a result of current income expectations for the year. The benefit of this rate change was equivalent to \$0.03 per diluted share in the 2008 third quarter.

For the first nine months of 2008, sales were \$178.0 million while net income was \$12.7 million, or \$1.87 per diluted share, compared with sales of \$180.3 million and net income of \$18.1 million, or \$2.67 per diluted share, in the same period of 2007.

Cash flow from operations was \$6.9 million for the third quarter of 2008, a \$2.2 million increase from the 2008 second quarter, as the Company continues to manage working capital aggressively. Capital expenditures for the third quarter of 2008 were \$4.2 million, and included completion of a new high temperature annealing facility as well as certain planned infrastructure investments and equipment upgrades related to the round bar finishing line in Dunkirk.

President and CEO Dennis Oates commented: "As we previously reported, our third quarter performance was impeded by reduced demand for aerospace grades of steel due to the Boeing labor situation, by conservative service center purchasing in anticipation of lower surcharges due to falling commodity prices, and by production inefficiencies at our Bridgeville facility during labor negotiations. The resulting lower shipment volume combined with a 20% decline in raw material prices that decreased margins on finished products shipped reduced our third quarter earnings. With our success in reaching a five-year collective bargaining agreement with our Bridgeville hourly employees on October 8th, we are ready to face the challenges that continue in the specialty steel supply chain as well as new ones created by the recent shocks to our economy."

Mr. Oates continued: "The diversity of our end markets is an important asset that will help us offset the issues in aerospace demand that are expected to continue at least through the end of the year. Our backlog confirms that our most immediate opportunities are in power generation and in tool steel where we have a strong market position. We also plan to build upon the inroads we have made into the oil and gas markets and on the international relationships we have begun to establish."

Mr. Oates concluded: "In this time of heightened uncertainty, we will remain fully focused on executing our plan, with our highest priority on improving customer service levels and our operating efficiency."

Segment Review

For the third quarter of 2008, the Universal Stainless & Alloy Products segment had sales of \$52.2 million and operating income of \$3.3 million, yielding an operating margin of 6%. Favorable product mix shifts in inventory at September 30 more than offset further declines in nickel and other commodity prices in the quarter and resulted in a net decrease in the lower of cost or market (LCM) reserve of \$300,000. In the third quarter of 2007, sales were \$55.9 million and operating income was \$4.3 million, or 8% of sales. This included an increase to the LCM reserve of \$772,000. In the second quarter of 2008, sales were \$53.1 million and operating income was \$5.6 million, or 11% of sales, and included a \$1.2 million charge to the LCM reserve primarily related to the decline in nickel prices at the end of the quarter.

Segment sales were down 7% from the third quarter of 2007 primarily due to a 6% decline in tons shipped and lower surcharges. Higher shipments of tool steel plate to service centers were offset by lower shipments of aerospace-related vacuum-arc remelted (VAR) products to service centers and to Dunkirk. This mix shift, as well as an increase in material costs as a percentage of sales, reduced the operating margin compared with the 2007 third quarter.

Segment sales decreased 2% over the second quarter of 2008 even though tons shipped were level. This was due to lower shipments of aerospace-related VAR products and of tool steel plate to service centers offset by higher shipments to forgers. The resulting shift in product mix and higher material costs as a percentage of sales reduced the operating margin sequentially.

The Dunkirk Specialty Steel segment reported sales of \$16.9 million and an operating loss of \$172,000 for the third quarter of

2008, including the \$586,000 charge for the relocation of the round bar finishing line. Before giving effect to the relocation charge, Dunkirk's operating income was \$414,000 for the third quarter of 2008, resulting in an operating margin of 2%. The operating results for the quarter also include a \$416,000 increase to the segment's LCM reserve. In the third quarter of 2007, sales were \$21.3 million and operating income was \$3.0 million, or 14% of sales, which included an increase to the LCM reserve of \$635,000, which was more than offset by an estimated FIFO benefit of \$1.5 million from the timing of surcharges and the changing price of nickel. In the second quarter of 2008, sales were \$21.2 million and operating income of \$2.1 million for the second quarter of 2008, or 10% of sales, and included a \$259,000 charge to the LCM reserve.

Dunkirk's sales declined 20% while tons shipped decreased 16% compared with the third quarter of 2007 mainly due to lower shipments of aerospace-related VAR finished bar products to service centers and lower surcharges. The lower shipment volume, shift in product mix and the effect of the inventory charge led to the operating margin decline in the third quarter of 2008.

Dunkirk's sales decreased 20% and tons shipped decreased 21% compared with the second quarter of 2008 due to lower shipments of aerospace-related VAR finished bar products to both service centers and OEMs.

Business Outlook

The Company currently estimates that sales for the fourth quarter of 2008 will range from \$45 to \$55 million and that diluted EPS will range from \$0.20 to \$0.35, which includes the remaining expense, equivalent to \$0.02 per diluted share, for the relocation of the round bar finishing facility. In the fourth quarter of 2007, sales were \$49.6 million and diluted EPS was \$0.65, and included other income from the receipt of import duties equivalent to \$0.06 per diluted share.

The following factors were considered in developing the estimates for the fourth quarter of 2008:

- * The Company's total backlog at September 30, 2008 was \$101 million compared with \$97 million at June 30, 2008. The increased backlog is primarily attributable to tool steel plate and electro-slag remelted products.
- * The Company's forecast is based on average September raw material costs. The Company noted that raw material costs have continued to decline since the end of the third quarter. The forecast also does not include any receipts from import duties for 2008, which the Company is seeking.
- * Sales from the Dunkirk Specialty Steel segment are expected to approximate \$10 to 12 million in the fourth quarter of 2008 on lower pounds shipped compared with the fourth quarter of 2007 due to the effect of the Boeing labor situation on demand for aerospace products and very conservative buying patterns of service centers. At the forecasted sales levels, Dunkirk is expected to be breakeven for the quarter after including the remaining expense related to the relocation of the round bar finishing line.
- * The Company reached a new five-year collective bargaining agreement with its hourly employees at its Bridgeville facility on October 8. The Company is fully focused on resuming production levels, which were adversely affected during labor negotiations, to meet its customer commitments.

Webcast

A simultaneous Webcast of the Company's conference call discussing the third quarter of 2008 and the fourth quarter outlook, scheduled at 10:00 a.m. (Eastern) today, will be available on the Company's website at www.univstainless.com, and thereafter archived on the website.

About Universal Stainless & Alloy Products, Inc.

Universal Stainless & Alloy Products, Inc., headquartered in Bridgeville, Pa., manufactures and markets a broad line of semi-finished and finished specialty steels, including stainless steel, tool steel and certain other alloyed steels. The Company's products are sold to rollers, forgers, service centers, original equipment manufacturers and wire redrawers. More information

is available at www.univstainless.com.

Forward-Looking Information Safe Harbor

Except for historical information contained herein, the statements in this release are forward-looking statements that are made pursuant to the "safe harbor" provision of the Private Securities Litigation Reform Act of 1995. Forward-looking statements involve known and unknown risks and uncertainties that may cause the Company's actual results in future periods to differ materially from forecasted results. Those risks include, among others, risks associated with the receipt, pricing and timing of future customer orders, risks associated with significant fluctuations that may occur in raw material and energy prices, risks associated with the manufacturing process, labor and production yields, risks related to property, plant and equipment, and risks related to the ultimate outcome of the Company's current and future litigation and regulatory matters. The Company's actual results in future periods also may be impacted by various economic and market risk and uncertainties, many of which are beyond the Company's control. Certain of these risks and other risks are described in the Company's filings with the Securities and Exchange Commission (SEC) over the last 12 months, copies of which are available from the SEC or may be obtained upon request from the Company.

UNIVERSAL STAINLESS & ALLOY PRODUCTS, INC.

FINANCIAL HIGHLIGHTS

(Dollars in thousands, except per share information)

(Unaudited)

CONSOLIDATED STATEMENT OF OPERATIONS

	For the Quarter Ended September 30,		For the Nine- Months Ended September 30,	
	2008	2007	2008	2007
Net Sales				
Stainless steel	\$42,095	\$45,510	\$127,883	\$130,208
Tool steel	10,393	7,281	31,159	20,822
High-strength low alloy steel	2,564	6,006	9,509	19,812
High-temperature alloy steel	1,763	2,637	6,253	7,737
Conversion services	541	446	1,514	1,427
Other	283	128	1,648	297
Total net sales	57,639	62,008	177,966	180,303
Cost of products sold	51,040	50,875	150,837	143,337
Selling and administrative expenses	2,852	2,990	8,561	8,951
Operating income	3,747	8,143	18,568	28,015
Interest expense	(26)	(181)	(81)	(603)
Other income	68	26	217	36
Income before taxes	3,789	7,988	18,704	27,448
Income tax provision	1,063	2,521	5,985	9,332
Net income	\$ 2,726	\$ 5,467	\$ 12,719	\$ 18,116
Earnings per share - Basic	\$ 0.41	\$ 0.82	\$ 1.90	\$ 2.73

Earnings per share - Diluted	\$ 0.40	\$ 0.81	\$ 1.87	\$ 2.67
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Weighted average shares of Common Stock outstanding				
Basic	6,727,677	6,656,753	6,699,471	6,640,238
Diluted	6,832,070	6,783,147	6,807,699	6,772,963

MARKET SEGMENT INFORMATION

	For the Quarter Ended September 30,		For the Nine-Months Ended September 30,	
	2008	2007	2008	2007
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Net Sales				
Service centers	\$ 26,826	\$ 31,451	\$ 89,910	\$ 93,154
Forgers	14,299	13,852	34,459	40,170
Rerollers	9,532	10,199	30,011	26,049
Original equipment manufacturers	3,751	4,452	14,987	13,869
Wire redrawers	2,406	1,424	5,467	5,337
Conversion services	541	446	1,514	1,427
Other	284	184	1,618	297
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Total net sales	\$ 57,639	\$ 62,008	\$ 177,966	\$ 180,303
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Tons shipped	10,808	11,372	33,998	33,856
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BUSINESS SEGMENT RESULTS

Universal Stainless & Alloy Products Segment

	For the Quarter Ended September 30,		For the Nine- Months Ended September 30,	
	2008	2007	2008	2007
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Net Sales				
Stainless steel	\$ 29,168	\$ 31,211	\$ 85,379	\$ 87,011
Tool steel	10,161	6,748	29,863	19,018
High-strength low alloy steel	729	2,560	2,956	10,382
High-temperature alloy steel	818	1,207	2,316	3,353
Conversion services	329	305	982	957
Other	252	107	1,524	229
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Intersegment	41,457	42,138	123,020	120,950
	10,777	13,797	30,504	38,244
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Total net sales	52,234	55,935	153,524	159,194
Material cost of sales	30,722	32,170	82,715	83,085
Operation cost of				

sales	16,314	17,506	51,040	52,556
Selling and administrative expenses	1,933	2,022	5,940	6,311
Operating income	\$ 3,265	\$ 4,237	\$ 13,829	\$ 17,242

Dunkirk Specialty Steel Segment

	For the Quarter Ended September 30,		For the Nine-Months Ended September 30,	
	2008	2007	2008	2007
Net Sales				
Stainless steel	\$ 12,926	\$ 14,299	\$ 42,503	\$ 43,197
Tool steel	232	533	1,296	1,804
High-strength low alloy steel	1,835	3,446	6,553	9,430
High-temperature alloy steel	945	1,430	3,937	4,384
Conversion services	212	141	532	470
Other	32	21	125	68
	16,182	19,870	54,946	59,353
Intersegment	758	1,398	3,220	3,676
Total net sales	16,940	21,268	58,166	63,029
Material cost of sales	11,219	13,130	36,184	36,374
Operation cost of sales	4,974	4,145	14,622	13,451
Selling and administrative expenses	919	968	2,621	2,640
Operating income (loss)	\$ (172)	\$ 3,025	\$ 4,739	\$ 10,564

CONSOLIDATED BALANCE SHEET

	September 30, 2008	December 31, 2007
Assets		
Cash	\$ 13,598	\$ 10,648
Accounts receivable, net	33,867	27,501
Inventory	70,424	65,572
Other current assets	6,008	5,537
Total current assets	123,897	109,258
Property, plant & equipment, net	60,503	54,271
Other assets	980	767
Total assets	\$ 185,380	\$ 164,296

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Liabilities and Stockholders' Equity		
Trade accounts payable	\$ 21,881	\$ 13,983
Outstanding checks in excess of bank balance	1,785	2,064
Accrued employment costs	4,964	5,307
Current portion of long-term debt	400	383
Other current liabilities	423	1,600
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Total current liabilities	29,453	23,337
Long-term debt	1,146	1,453
Deferred taxes	10,612	9,904
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Total liabilities	41,211	34,694
Stockholders' equity	144,169	129,602
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Total liabilities and stockholders' equity	\$ 185,380	\$ 164,296
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CONSOLIDATED STATEMENT OF CASH FLOW DATA

For the Nine-month Period Ended September 30,

	2008	2007
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Cash flows provided by operating activities:		
Net income	\$ 12,719	\$ 18,116
Adjustments to reconcile to net cash provided by operating activities:		
Depreciation and amortization	3,030	2,764
Deferred tax decrease	191	(448)
Stock based compensation expense	591	332
Tax benefit from share-based payment arrangements	(534)	(976)
Changes in assets and liabilities:		
Accounts receivable, net	(6,366)	(5,977)
Inventory	(4,852)	3,070
Trade accounts payable	7,898	552
Accrued employment costs	(343)	1,772
Other, net	(487)	293
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Cash flow provided by operating activities	11,847	19,498
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Cash flow used in investing activities:		
Capital expenditures	(9,585)	(6,429)
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Cash flow used in investing activities	(9,585)	(6,429)
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Cash flows used in financing activities:		
Revolving credit net repayments	--	(8,392)
Long-term debt repayments	(290)	(1,771)
Net change in outstanding checks in excess of bank balance	(279)	364
Proceeds from issuance of common stock	723	975
Tax benefit from share-based payment arrangements	534	976

Cash flow (used in) provided by financing activities	----- 688 -----	----- (7,848) -----
Net cash flow	\$ 2,950 =====	\$ 5,221 =====

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