UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, DC 20549
FORM 10-Q

[X] | QUARTERLY REPORT PURSUANT TO SECTION 13 OR $15(\mathrm{~d})$ |
| :---: |
| OF THE SECURITIES EXCHANGE ACT OF 1934 |

For the Quarterly Period Ended September 30, 2002

UNIVERSAL STAINLESS \& ALLOY PRODUCTS, INC. (Exact name of Registrant as specified in its charter)

| DELAWARE | $25-1724540$ |
| :---: | :---: |
| (State or other jurisdiction of | (IRS Employer |
| incorporation or organization) | Identification No.) |

600 Mayer Street
Bridgeville, PA 15017
(Address of principal executive offices, including zip code)
(412) 257-7600
(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or $15(\mathrm{~d})$ of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.


As of November 14, 2002, there were $6,280,536$ shares outstanding of the Registrant's Common Stock, $\$ .001$ par value per share.

> UNIVERSAL STAINLESS \& ALLOY PRODUCTS, INC.

This Quarterly Report on Form 10-Q contains historical information and forward-looking statements. Statements looking forward are included in this Form 10-Q pursuant to the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995. They involve known and unknown risks and uncertainties that may cause the Company's actual results in future periods to differ materially from forecasted results. Those risks include, among others, risks associated with the acquisition of the Empire Specialty Steel assets, and the start-up of Dunkirk Specialty Steel, LLC, risks associated with the receipt, pricing and timing of future customer orders, risks related to the financial viability of customers, risks associated with the manufacturing process and production yields, risks associated with the negotiation of a new collective bargaining agreement with the hourly employees at the Bridgeville facility, and risks related to property, plant and equipment. In the context of forward-looking information provided in this Form $10-Q$ and in other reports, please refer to the discussion of risk factors detailed in, as well as the other information contained in, the Company's Annual Report on Form 10-K and other filings with the Securities and Exchange Commission during the past 12 months.

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Part I. FINANCIAL INFORMATION

Item 1. FINANCIAL STATEMENTS

UNIVERSAL STAINLESS \& ALLOY PRODUCTS, INC.

CONSOLIDATED CONDENSED STATEMENTS OF OPERATIONS
(Dollars in Thousands, Except Per Share Information)
(Unaudited)


Operating income
Interest expense and other financing costs
Other income
Income before taxes
Income taxes
Net income

Earnings per common share Basic

Diluted


The accompanying notes are an integral part of these consolidated condensed financial statements.

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> UNIVERSAL STAINLESS \& ALLOY PRODUCTS, INC.
> CONSOLIDATED CONDENSED BALANCE SHEETS (Dollars in Thousands)


The accompanying notes are an integral part of these consolidated condensed financial statements.


The accompanying notes are an integral part of these consolidated condensed financial statements.

UNIVERSAL STAINLESS \& ALLOY PRODUCTS, INC.
NOTES TO THE UNAUDITED CONSOLIDATED CONDENSED FINANCIAL STATEMENTS

Basis of Presentation

1) The accompanying unaudited consolidated condensed financial statements of operations for the three- and nine-month periods ended September 30, 2002 and 2001, balance sheets as of September 30, 2002 and December 31, 2001, and statements of cash flows for the nine-month periods ended September 30,2002 and 2001 have been prepared in accordance with generally accepted accounting principles for interim financial information. Accordingly, these statements should be read in conjunction with the audited financial statements as of and for the year ended December 31, 2001. In the opinion of management, the accompanying unaudited, condensed consolidated financial statements contain all adjustments, all of which were of a normal recurring nature, necessary to present fairly, in all material respects, the consolidated financial position at September 30, 2002 and December 31, 2001 and the consolidated results of operations and of cash flows for the periods ended September 30, 2002 and 2001, and are not necessarily indicative of the results to be expected for the full year.
2) On February 8, 2002, the Company, through its wholly owned subsidiary, Dunkirk Specialty Steel, LLC ("Dunkirk Specialty Steel"), entered into a Personal Property Asset Purchase Agreement and a Real Property Purchase Agreement (the "Purchase Agreements") with the New York Job Development Authority (the "JDA") to acquire certain assets and real property formerly owned by Empire Specialty Steel, Inc. at its idled production facility located in Dunkirk, New York. These transactions were completed on February 14, 2002, and the plant became operational on March 14, 2002. Pursuant to the Purchase Agreements, Dunkirk Specialty Steel paid $\$ 1.1$ million in cash and issued two ten-year, $5 \%$ interest bearing notes payable to the JDA for the combined amount of $\$ 3.0$ million. No principal or interest payments are due under the notes during the first year. The purchase price, including related acquisition costs and adjustments for the discounted value of the JDA notes, of $\$ 4,140,000$ was allocated as follows (dollars in thousands):

| Inventory | \$3,958 |
| :---: | :---: |
| Assets Held for Sale | 182 |
|  | \$4,140 |

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Common Stock
3) The reconciliation of the weighted average number of shares of common Stock outstanding utilized for the earnings per common share computations are as follows:

|  | For the Three-month period ended September 30, |  | For the Nine-month period ended September 30, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2002 | 2001 | 2002 | 2001 |
|  | ---- | ---- | ---- | ---- |
| Weighted average number of shares of Common Stock outstanding | 6,280,536 | 6,084,231 | 6,178,207 | 6,082,244 |
| Assuming exercise of stock options and warrants reduced by the number of shares which could have been purchased with the proceeds from exercise of such stock options and warrants | 27,279 | 26,436 | 67,501 | 19,514 |
| Weighted average number of shares of Common Stock outstanding, as adjusted | 6,307,815 | 6,110,667 | 6,245,708 | 6,101,758 |

Inventory
4) The major classes of inventory are as follows (dollars in thousands):

| Raw materials and supplies | \$ | 1,993 | \$ | 1,880 |
| :---: | :---: | :---: | :---: | :---: |
| Semi-finished and finished steel products |  | 20,284 |  | 13,593 |
| Operating materials |  | 2,554 |  | 2,427 |
| Total inventory | \$ | 24,831 | \$ | 17,900 |

Property, Plant and Equipment
5) Property, plant and equipment consists of the following (dollars in thousands):

Land and land improvements
Land and
Buildings
Machinery and equipment
Construction in progress

Accumulated depreciation

Property, plant and equipment, net

September 30, 2002
Septenber 802


December 31, 2001

| \$ | 822 |
| :---: | :---: |
|  | 4,701 |
|  | 43,572 |
|  | 2,641 |
|  | $\begin{gathered} 51,736 \\ (10,534) \end{gathered}$ |

$\qquad$
\$ 41,202

Environmental
6) The Company has reviewed the status of its environmental contingencies and believes there are no significant changes from that disclosed in the Company's Annual Report on Form 10-K for the year ended December 31, 2001.

Business Segments
7) Statement of Financial Accounting Standards (SFAS) 131, "Disclosures about Segments of an Enterprise and Related Information", requires companies to disclose segment information on the same basis as that used internally by executive management to evaluate segment performance.

The Company is comprised of two business segments: Universal Stainless \& Alloy Products, which consists of the Bridgeville and Titusville facilities, and Dunkirk Specialty Steel, the Company's wholly owned subsidiary located in Dunkirk, New York.

The Company manufactures and markets semi-finished and finished specialty steel products, including stainless steel, tool steel and certain other alloyed steels. Universal Stainless' manufacturing process involves melting, remelting, treating and hot and cold rolling of semi-finished and finished specialty steels. Dunkirk Specialty Steel's manufacturing process involves hot rolling and finishing of specialty steel bar, rod and wire.

Sales between the segments are generally made at market-related prices. Other income, net, represents interest income. Corporate assets are primarily cash and cash equivalents, prepaid insurance costs, investment in Dunkirk Specialty Steel and corporate operating assets.

Segment Data (dollars in thousands):

|  | For the Three-Month Period Ended September 30, |  | For the <br> Nine-Month Period Ended September 30, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2002 | 2001 | 2002 | 2001 |
| Net sales |  |  |  |  |
| Universal Stainless \& Alloy Products | \$15,211 | \$23,344 | \$53,731 | \$68,836 |
| Dunkirk Specialty Steel | 3,983 | -- | 6,362 | -- |
| Intersegment | $(3,275)$ | -- | $(5,156)$ | -- |
| Consolidated net sales | 15,919 | 23,344 | 54,937 | 68,836 |
| Operating income (loss |  |  |  |  |
| Universal Stainless \& Alloy Products | 490 | 3,874 | 4,682 | 9,698 |
| Dunkirk Specialty Steel | (291) | -- | $(1,173)$ | -- |
| Corporate costs | (1) | (23) | (22) | (57) |
| Total operating income | 198 | 3,851 | 3,487 | 9,641 |
| Interest expense and other financing costs | (116) | (138) | (344) | (479) |
| Other income | 39 | 15 | 101 | 37 |
| Consolidated income before taxes | \$ 121 | \$ 3,728 | \$ 3,244 | \$ 9,199 |

September 30, December 31,

|  | 2002 | 2001 |
| :---: | :---: | :---: |
|  | ---- | --- |
| Total assets: |  |  |
| Universal Stainless \& Alloy Products | \$71,511 | \$73,225 |
| Dunkirk Specialty Steel | 10,111 | -- |
| Corporate assets | 6,392 | 6,221 |
| Consolidated total assets | \$88,014 | \$79,446 |

Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF

FINANCIAL CONDITION AND RESULTS OF OPERATIONS
Results of Operations
An analysis of the Company's operations for the three-and nine-month periods ended September 30, 2002 and 2001 are as follows (dollars in thousands):

|  | ```For the Three-Month Period Ended September 30, 2 0 0 2 2001``` |  | ```For the Nine-Month Period Ended September 30, 2002 2001``` |  |
| :---: | :---: | :---: | :---: | :---: |
| Net sales |  |  |  |  |
| Stainless steel | \$12,975 | \$19,908 | \$44,060 | \$58,531 |
| Tool steel | 1,321 | 1,028 | 4,605 | 3,393 |
| High temperature alloy steel | 660 | 699 | 3,124 | 1,634 |
| High-strength low alloy steel | 536 | 791 | 1,725 | 2,559 |
| Conversion services | 352 | 821 | 1,181 | 2,385 |
| Other | 75 | 97 | 242 | 334 |
| Total net sales | 15,919 | 23,344 | 54,937 | 68,836 |
| Cost of products sold | 14,180 | 18,192 | 46,999 | 54,520 |
| Selling and administrative expenses | 1,541 | 1,301 | 4,451 | 4,675 |
| Operating income | \$ 198 | \$ 3,851 | \$ 3,487 | \$ 9,641 |

Three-and nine-month periods ended September 30, 2002 as compared to the similar periods in 2001

The decrease in net sales for the three-and nine-month periods ended September 30, 2002 as compared to the similar periods in 2001 reflects further shrinkage of demand from two important end markets, power generation and aerospace. Net sales to those markets in the current quarter are down 52\% and 65\%, respectively, from last year. Net sales to those markets for the current nine-month period are down $30 \%$ and $47 \%$, respectively from the same period last year. These declines are primarily due to production cutbacks of power generation equipment and commercial aircraft. Sales of wire-rod from Dunkirk Specialty Steel, tool steel and commodity reroller products have partially offset the lower sales to the power generation and aerospace markets. Management believed that the increased demand for tool steel products in early 2002 indicated the anticipation of an improving economy, while the increased demand for commodity reroller products reflected the impact of the Section 201 tariffs imposed by President Bush in March 2002 on imported specialty steel products. These trends did not continue during the current quarter. The Company shipped approximately 8,600 tons and 11,900 tons for the three-month periods ended September 30,2002 and 2001 respectively, and 29,600 tons and 35,300 tons for the nine-month periods ended September 30,2002 and 2001 , respectively.

Cost of products sold, as a percentage of net sales, was $89.1 \%$ and $77.9 \%$ for the three-month periods ended September 30,2002 and 2001 , respectively, and was $85.6 \%$ and $79.2 \%$ for the nine-month periods ended September 30,2002 and 2001, respectively. This increase is primarily due to the shift in product mix, lower production volumes at the Bridgeville and Titusville facilities, and the start-up costs incurred relating to Dunkirk Specialty Steel.

Selling and administrative expenses increased by $\$ 240,000$ in the three-month period ended September 30, 2002 as compared to September 30, 2001 and decreased by $\$ 224,000$ for the nine-month period ended September 30, 2002 as compared to September 30, 2001. The Bridgeville facility is currently operating under a day-to-day extension of the collective bargaining agreement that was scheduled to terminate August 31, 2002. Although this was in place, while the facility operated under the extension management modified certain aspects of the facility's normal operations relating to production processes, security and maintenance to accommodate the current situation. These modifications resulted in a $\$ 267,000$ increase in selling and administrative expenses for the three-month period ended September 30, 2002. The year-to-date decrease is primarily due to the recognition of a $\$ 330,000$ bad debt charge, a $\$ 190,000$ severance obligation to its former Vice President of Operations and a $\$ 100,000$ investment firm fee charged in 2001. Interest expense and other financing costs decreased by $\$ 22,000$ in the three-month period ended September 30, 2002
as compared to the three-month period ended September 30, 2001 and decreased by $\$ 135,000$ in the nine-month period ended September 30, 2002 as compared to the nine-month period ended September 30, 2001. The decreases were primarily due to a reduction in borrowings under the revolving line of credit with PNC Bank and lower interest rates between the two periods, partially offset by the interest expense recognized on the debt issued in conjunction with the acquisition of the Empire Specialty Steel assets by Dunkirk Specialty Steel.

During the three-month period ended September 30, 2002, the Company's estimated annual effective income tax rate decreased from $36.5 \%$, which was utilized through June 30, 2002, to $33 \%$. This reduction increased net income by $\$ 113,000$ for the three-month period ended September 30, 2002. The effective income tax rate utilized in the current period reflects the anticipated effect of the Company's permanent tax deductions against expected income levels in 2002.

Business Segment Results

An analysis of the net sales and operating income for the reportable segments for the three-and nine-month periods ended September 30, 2002 and 2001 is as follows (dollars in thousands):

|  | For the <br> Three-Month Period Ended September 30, |  | $\begin{array}{r} \text { For } \\ \text { Nine-Month } \\ \text { Septe } \end{array}$ | ```od Ended 30,``` |
| :---: | :---: | :---: | :---: | :---: |
|  | 2002 | 2001 | 2002 | 2001 |
| Net sales |  |  |  |  |
| Universal Stainless \& Alloy Products | \$15,211 | \$23,344 | \$53,731 | \$68,836 |
| Dunkirk Specialty Steel | 3,983 | -- | 6,362 | -- |
| Intersegment | $(3,275)$ | -- | $(5,156)$ | -- |
| Consolidated net sales | 15,919 | 23,344 | 54,937 | 68,836 |
| Operating income (loss) |  |  |  |  |
| Universal Stainless \& Alloy Products | 490 | 3,874 | 4,682 | 9,698 |
| Dunkirk Specialty Steel | (291) | -- | $(1,173)$ | -- |
| Corporate costs | (1) | (23) | (22) | (57) |
| Total operating income | \$ 198 | \$ 3,851 | \$ 3,487 | \$ 9,641 |

Universal Stainless \& Alloy Products Segment
Net sales for the three-and nine-month periods ended September 30, 2002 for this segment, which consist of the Bridgeville and Titusville facilities, were $\$ 8.1$ and $\$ 15.1$ million lower, respectively, than the same periods a year ago. This decrease reflects lower demand for power generation and aerospace products, partially offset by an increase in demand for tool steel products and for commodity reroller products, including shipments to the Dunkirk Specialty Steel segment.

Operating income for the Universal Stainless \& Alloy Products segment decreased by $\$ 3.4$ million in the three-month period ended September 30, 2002 as compared to September 30, 2001 and decreased by $\$ 5.0$ million for the nine-month period ended September 30, 2002 as compared to September 30, 2001. This decrease was due primarily to the shift in product mix.

Dunkirk Specialty Steel Segment
On February 8, 2002, the Company, through its wholly owned subsidiary, Dunkirk Specialty Steel, entered into a Property Asset Purchase Agreement and a Real Property Purchase Agreement (the "Purchase Agreements") with the New York Job Development Authority (the "JDA") to acquire certain assets and real property formerly owned by Empire Specialty Steel, Inc. at its idled production facility located in Dunkirk, New York. These transactions were completed on February 14, 2002. Dunkirk Specialty Steel manufactures and markets finished bar, rod and wire specialty steel products. The facility became operational on March 14, 2002 .

Net sales for the three-and nine-month periods ended September 30, 2002 for this segment were $\$ 4.0$ and $\$ 6.4$ million, respectively. This primarily reflects sales to service centers. The operating loss for the Dunkirk Specialty Steel
segment was $\$ 291,000$ for the three-month period ended September 30, 2002 and $\$ 1,173,000$ for the nine-month period ended September 30, 2002, which primarily relates to the start-up costs incurred since February 14, 2002.

Financial Condition

The Company has financed its 2002 operating activities through cash flows from operations and cash on hand at the beginning of the period. At September 30, 2002, working capital approximated $\$ 33.0$ million, as compared to $\$ 28.7$ million at December 31, 2001. The increase in working capital is primarily attributable to an increase in work in process inventory to support the anticipated growth of Dunkirk Specialty Steel. The ratio of current assets to current liabilities was 3.8:1 at September 30, 2002 and 4.0:1 at December 31, 2001. The debt to capitalization was $14.0 \%$ at September 30,2002 and $12.9 \%$ at December 31, 2001.

The Company's capital expenditures, excluding the costs of the Dunkirk, NY acquisition, approximated $\$ 3.9$ million for the nine-month period ended September 30, 2002, which primarily are related to the Bridgeville and Dunkirk facilities. At September 30, 2002, the Company had outstanding purchase commitments in addition to the expenditures incurred to date of approximately $\$ 350,000$. The Company expended $\$ 1.3$ million in connection with the Purchase Agreements entered into with the JDA to acquire certain assets and real property formerly owned by Empire Specialty Steel, Inc. As of September 30, 2002, the Company had $\$ 6.5$ million available for borrowings under a revolving line of credit with PNC Bank.

There were no shares of Common Stock repurchased by the Company during the nine-month period ended September 30, 2002. The Company is authorized to repurchase an additional 45,100 shares of Common Stock as of September 30, 2002.

The Company anticipates that it will fund its remaining 2002 working capital requirements, its capital expenditures and the stock repurchase program primarily from funds generated from operations and borrowings. The Company's long-term liquidity requirements, including capital expenditures, are expected to be financed by a combination of internally generated funds, borrowings and other sources of external financing if needed.

## 2002 Outlook

These are forward-looking statements for purposes of the Private Securities Litigation Reform Act of 1995, and actual results may vary. The Company estimates that its sales for the fourth quarter of 2002 will be between $\$ 11$ and $\$ 15$ million, versus sales of $\$ 21.8$ million in the prior year period. Diluted earnings per share for the fourth quarter of 2002 are currently projected to range from a net loss of $\$ 0.03$ to a net profit of $\$ 0.01$, compared with $\$ 0.31$ reported in the fourth quarter of 2001 . The following factors were considered in developing these estimates:
. The Company's backlog approximated $\$ 18$ million on September 30, 2002 as
compared to \$21 million on June 30, 2002.

Sales to the Company's reroller customers are expected to partially offset further declines in sales to the OEM and forger markets as a result of reduced demand from the power generation and aerospace industries.

Sales from Dunkirk Specialty Steel are expected to approximate $\$ 4$ million in the fourth quarter, level with the third quarter. Cost improvement initiatives underway at Dunkirk are expected to continue reducing its level of operating losses.

The hourly employees at the Company's Bridgeville facility continue to work under a day-to-day extension of the collective bargaining agreement while the two parties continue negotiations. That agreement between the Company and the United Steelworkers of America would have expired August 31, 2002. The fourth quarter estimate is dependent upon that extension continuing through the remainder of the quarter or the successful negotiation of a new contract.

New Accounting Pronouncements

In April 2002, the Financial Accounting Standards Board ("FASB") issued
Statement No. 145, "Rescission of FASB Statements No. 4, 44 and 64, Amendment of FASB Statement No. 13, and Technical Corrections". In June 2002, the FASB issued Statement No. 146, "Accounting for Exit or Disposal Activities". These statements will be adopted in 2003 and are not expected to impact the Company's results of operations or financial condition.

Item 3. QUANTITATIVE AND QUALITATIVE DISCLOSURE ABOUT MARKET RISK

The Company has reviewed the status of its market risk and believes there are no significant changes from that disclosed in the Company's Annual Report on Form $10-\mathrm{K}$ for the year ended December 31, 2001, except as provided in this Form $10-Q$.

## Item 4. CONTROLS AND PROCEDURES

An evaluation was performed under the supervision and with the participation of our management, including the Chief Executive Officer ("CEO") and Chief Financial Officer ("CFO"), of the effectiveness of the design and operation of our disclosure controls and procedures. Based on that evaluation, management, including the CEO and CFO, concluded that our disclosure controls and procedures were effective to ensure that information required to be disclosed in reports that we file or submit under the Securities and Exchange Act of 1934 is recorded, processed, summarized and reported in accordance with the rules and forms of the Securities and Exchange Commission. There have been no significant changes in our internal controls or in other factors that could significantly affect internal controls subsequent to their evaluation.

Part II. OTHER INFORMATION

Item 1. LEGAL PROCEEDINGS

On June 29, 2001, suit was filed against the Company in the Court of Common Pleas of Allegheny County, Pennsylvania by Teledyne Technologies, Incorporated ("Teledyne"). The suit alleges that steel product manufactured by the Company was defective and the Company was or should have been aware of the defects. Teledyne has alleged that the defective steel supplied by the Company caused certain crankshafts sold by Teledyne to be defective. As a result, Teledyne is claiming damages relating to the recall, replacement and repair of aircraft engines.

After in-depth investigation it is the Company's position that the suit is without merit and intends to vigorously defend its position. Teledyne was recently unsuccessful in its pursuit of a similar claim brought against another specialty steel producer who supplied the same steel product.

Additionally, the Company believes that insurance coverage will be available for this claim. The Company filed an Answer and New Matter to the Amended Complaint on September 27, 2002. At this time, the Company is engaged in discovery.

The Company believes that the final disposition of this suit will not have a material adverse effect on the financial condition of the Company.

Item 6. EXHIBITS AND REPORTS ON FORM 8-K
a. Exhibits- none.
b. Two Reports on Form 8K were filed during the second quarter 2002. These Reports covered Press Releases under item 5, Other Events, and no financial statements were filed with these reports.
1.) A Report on Form 8K was filed on September 4, 2002 which the Company announced that it had reduced its third quarter earnings estimates.
2.) A Report on Form 8K was filed on September 17, 2002 relating to the day-to-day extension of the Collective Bargaining Agreement covering the hourly employees at the Company's Bridgeville facility.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

UNIVERSAL STAINLESS \& ALLOY PRODUCTS, INC.

| Date: | November 14, 2002 | /s/ C. M. McAninch |
| :---: | :---: | :---: |
|  |  | ```Clarence M. McAninch President and Chief Executive Officer (Principal Executive Officer)``` |
| Date: | November 14, 2002 | /s/ Richard M. Ubinger |
|  |  | Richard M. Ubinger <br> Vice President of Finance, <br> Chief Financial Officer and Treasurer <br> (Principal Financial and Accounting Officer) |

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## CERTIFICATIONS

I, Clarence M. McAninch, President and Chief Executive Officer of Universal
Stainless \& Alloy Products, Inc., certify that:

1. I have reviewed this quarterly report on Form 10-Q of Universal Stainless \& Alloy Products, Inc.;
2. Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report;
3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this quarterly report;
4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-14 and 15d-14) for the registrant and we have:
a) designed such disclosure controls and procedures to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this quarterly report is being prepared;
b) evaluated the effectiveness of the registrant's disclosure controls and procedures as of a date within 90 days prior to the filing date of this quarterly report (the "Evaluation Date"); and
c) presented in this quarterly report our conclusions about the effectiveness of the disclosure controls and procedures based on our evaluation as of the Evaluation Date;
5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent function):
a) all significant deficiencies in the design or operation of internal controls which could adversely affect the registrant's ability to record, process, summarize and report financial data and have identified for the registrant's auditors any material weaknesses in internal controls; and
b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls; and
6. The registrant's other certifying officers and $I$ have indicated in this quarterly report whether or not there were significant changes in internal controls or in other factors that could significantly affect internal controls subsequent to the date of our most recent evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses.

Date: November 14, 2002

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/s/ C. M. McAninch
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Clarence M. McAninch
President and Chief Executive Officer
(Principal Executive Officer)
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I, Richard M. Ubinger, Vice President of Finance, Chief Financial Officer and
Treasurer of Universal Stainless \& Alloy Products, Inc., certify that:

1. I have reviewed this quarterly report on Form $10-Q$ of Universal Stainless \& Alloy Products, Inc.;
2. Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report;
3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this quarterly report;
4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules $13 a-14$ and $15 d-14)$ for the registrant and we have:
a) designed such disclosure controls and procedures to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this quarterly report is being prepared;
b) evaluated the effectiveness of the registrant's disclosure controls and procedures as of a date within 90 days prior to the filing date of this quarterly report (the "Evaluation Date"); and
c) presented in this quarterly report our conclusions about the effectiveness of the disclosure controls and procedures based on our evaluation as of the Evaluation Date;
5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent function):
a) all significant deficiencies in the design or operation of internal controls which could adversely affect the registrant's ability to record, process, summarize and report financial data and have identified for the registrant's auditors any material weaknesses in internal controls; and
b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls; and
6. The registrant's other certifying officers and $I$ have indicated in this quarterly report whether or not there were significant changes in internal controls or in other factors that could significantly affect internal controls subsequent to the date of our most recent evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses.

Date: November 14, 2002

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/s/ Richard M. Ubinger
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Richard M. Ubinger
Vice President of Finance,
Chief Financial Officer and Treasurer
(Principal Financial and Accounting
Officer)
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CERTIFICATION PURSUANT TO
18 U.S.C. SECTION 1350
AS ADOPTED PURSUANT TO
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of Universal Stainless \& Alloy Products, Inc. (the "Company") on Form 10-Q for the period ended September 30, 2002 as filed with the Securities and Exchange Commission on the date hereof (the
"Report"), I, Clarence M. McAninch, President and Chief Executive Officer of the Company, hereby certify pursuant to 18 U.S.C. Section 1350, as adopted pursuant
to Section 906 of the Sarbanes-Oxley Act of 2002 , that to my knowledge:

1. The Report fully complies with the requirements of Section $13(\mathrm{a})$ or $15(\mathrm{~d})$ of the Securities Exchange Act of 1934; and
2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the company.

UNIVERSAL STAINLESS \& ALLOY PRODUCTS, INC.

Date: November 14, 2002
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/s/ C. M. McAninch
----------------------------------------
Clarence M. McAninch
President and Chief Executive Officer
(Principal Executive Officer)

In connection with the Quarterly Report of Universal Stainless \& Alloy Products, Inc. (the "Company") on Form 10-Q for the period ended September 30, 2002 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Richard M. Ubinger, Vice President of Finance, Chief Financial Officer and Treasurer of the Company, hereby certify pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that to my knowledge:
3. The Report fully complies with the requirements of Section $13(\mathrm{a})$ or $15(\mathrm{~d})$ of the Securities Exchange Act of 1934; and
4. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the company.

UNIVERSAL STAINLESS \& ALLOY PRODUCTS, INC.

Date: November 14, 2002
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/s/ Richard M. Ubinger
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Richard M. Ubinger
Vice President of Finance, Chief Financial Officer and Treasurer (Principal Financial and Accounting Officer)

