## Universal Stainless Reports Record Second Quarter 2006 Results

## -- EPS reaches \$0.69 on sales of \$48 million -- <br> -- Backlog rises to $\$ 128$ million --

BRIDGEVILLE, Pa., July 20, 2006 -- Universal Stainless \& Alloy Products, Inc. (Nasdaq:USAP) reported today that net income for the second quarter of 2006 rose $41 \%$ to a record $\$ 4.6$ million, or $\$ 0.69$ per diluted share, on a $15 \%$ increase in sales, which reached a record $\$ 48.0$ million. This compares with net income of $\$ 3.3$ million, or $\$ 0.50$ per diluted share, and sales of $\$ 41.9$ million reported in the second quarter of 2005. Net income for the six months ended June 30, 2006 was $\$ 8.5$ million, or $\$ 1.29$ per diluted share, on sales of $\$ 93.0$ million, in comparison to net income of $\$ 6.2$ million, or $\$ 0.96$ per diluted share, and sales of $\$ 84.9$ million in the year ago period.

Second quarter 2006 diluted EPS exceeded the Company's forecasted range of $\$ 0.60$ to $\$ 0.65$ and sales were at the high end of the expected range of $\$ 43$ to $\$ 48$ million.

President and CEO Mac McAninch commented: "Our growth momentum continued in the second quarter because of the strength of our markets, the benefits of our capital investment program and the effectiveness of our pricing strategy. Aerospace demand continues to be a powerful driver in our marketplace, especially in the requirement for remelted grades of steel, which is also reflected in our growing record backlog. We were better able to respond to that opportunity in the second quarter with the full benefit of our new vacuum-arc remelt (VAR) furnace, which contributed to record sales for both segments of our company. We are working to get our seventh VAR furnace operational before the end of August. Our capital investments and our workforce additions enabled us to meet our customer demand more effectively."

Mr. McAninch concluded: "We expect our growth to continue in the third quarter and are optimistic about the balance of the year and beyond. Our optimism is based upon the positive outlook for all our end markets, the continuing acute needs of our customers and global opportunities for our products."

## Segment Review

In the second quarter of 2006, the Universal Stainless \& Alloy Products segment had record sales of $\$ 45.7$ million and record operating income of $\$ 5.8$ million, yielding an operating margin of $13 \%$. This compares with second quarter 2005 sales of $\$ 37.2$ million and operating income of $\$ 3.6$ million, or $10 \%$ of sales. In the first quarter of 2006 , sales were $\$ 39.1$ million and operating income was $\$ 4.9$ million, or $13 \%$ of sales.

The $23 \%$ increase in sales from the 2005 second quarter and the $17 \%$ increase over the 2006 first quarter reflect the fullquarter contribution of a new vacuum-arc remelt furnace installed in December 2005 in the Company's Bridgeville facility as well as from two additional milling machines and a new plate flattener added in the 2006 first quarter. The increase in sales over the 2005 second quarter also was due to higher product prices and a continued favorable product mix, including strong growth in shipments of bar and plate products to service centers and OEMs and of special shape products, which offset lower shipments to rerollers. Increased shipments to service centers and OEMs also contributed to the sales growth over the prior quarter. Operating income rose $60 \%$ from the 2005 second quarter and $18 \%$ from the 2006 first quarter due to the improved pricing and mix of products shipped and enhanced operating efficiency due to the capital investments.

The Dunkirk Specialty Steel segment reported second quarter 2006 record sales of $\$ 16.2$ million and record operating income of $\$ 2.3$ million, resulting in an operating margin of $14 \%$. This compares with sales of $\$ 12.4$ million and operating income of $\$ 1.8$ million, or $15 \%$ of sales, in the second quarter of 2005. In the first quarter of 2006 sales were $\$ 14.0$ million and operating income of $\$ 1.5$ million, resulting in an operating margin of $10 \%$.

Dunkirk's sales increased $31 \%$ over the 2005 second quarter and $16 \%$ over the 2006 first quarter due to improved feedstock supply from the Bridgeville facility and workforce additions that helped increase throughput. The sales growth over both prior periods also reflected higher selling prices and increased shipments of bar and wire products to service centers and OEMs. Those factors also contributed to a $23 \%$ increase in operating income over the 2005 second quarter and a $54 \%$ increase over the 2006 first quarter, which had been impacted by the higher cost of raw materials at the time of feedstock procurement.

Business Outlook
The following statements are based on the Company's current expectations. These statements are forward-looking, and actual results may differ materially.

The Company estimates that third quarter 2006 sales will range from $\$ 45$ to $\$ 50$ million and that diluted EPS will range from $\$ 0.65$ to $\$ 0.70$. This compares with sales of $\$ 43.1$ million and diluted EPS of $\$ 0.51$ in the third quarter of 2005.

The following factors were considered in developing these estimates:

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-- The Company's total backlog at June 30, 2006 approximated $128
    million compared to $118 million at March 31, 2006, reflecting
    robust aerospace demand and continued strong power generation,
    petrochemical and tool steel markets.
-- Sales from the Dunkirk Specialty Steel segment are expected to
    increase to $17 million due to the increased capability of the
    Bridgeville facility to supply remelted steel feedstock as well
    as from the increased headcount.
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## Webcast

A simultaneous Webcast of the Company's conference call discussing the second quarter of 2006 and the third quarter outlook, scheduled at 10:00 a.m. (Eastern) today, will be available on the Company's website at www.univstainless.com, and thereafter archived on the website. A telephone replay of the conference call will be available beginning at 12:00 noon (Eastern) today and continuing through July 27th. It can be accessed by dialing 706-645-9291, passcode 2702994. This is a toll call.

About Universal Stainless \& Alloy Products, Inc.
Universal Stainless \& Alloy Products, Inc., headquartered in Bridgeville, Pa., manufactures and markets a broad line of semifinished and finished specialty steels, including stainless steel, tool steel and certain other alloyed steels. The Company's products are sold to rerollers, forgers, service centers, original equipment manufacturers and wire redrawers.

## Forward-Looking Information Safe Harbor

Except for historical information contained herein, the statements in this release are forward-looking statements that are made pursuant to the "safe harbor" provision of the Private Securities Litigation Reform Act of 1995. Forward-looking statements involve known and unknown risks and uncertainties that may cause the Company's actual results in future periods to differ materially from forecasted results. Those risks include, among others, risks associated with the receipt, pricing and timing of future customer orders, risks associated with significant fluctuations that may occur in raw material and energy prices, risks associated with the manufacturing process and production yields, risks related to property, plant and equipment and risks related to the ultimate outcome of the Company's current and future litigation and regulatory matters. Certain of these risks and other risks are described in the Company's filings with the Securities and Exchange Commission (SEC) over the last 12 months, copies of which are available from the SEC or may be obtained upon request from the Company.

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UNIVERSAL STAINLESS \& ALLOY PRODUCTS, INC. FINANCIAL HIGHLIGHTS (Dollars in thousands, except per share information) (Unaudited)
CONSOLIDATED STATEMENT OF OPERATIONS
\begin{tabular}{rrr} 
For the Quarter Ended \\
June 30, & For the Six-Months Ended \\
June 30, \\
2006 & 2005 & 2006
\end{tabular}
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Net Sales

| Stainless steel | \$ | 35,015 | \$ | 34,205 | \$ | 68,433 | \$ | 67,824 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Tool steel |  | 7,410 |  | 4,359 |  | 13,237 |  | 10,376 |
| High-strength low alloy steel |  | 3,241 |  | 1,642 |  | 5,793 |  | 2,764 |
| High-temperature alloy steel |  | 1,744 |  | 711 |  | 4,113 |  | 1,736 |
| Conversion services |  | 504 |  | 850 |  | 1,233 |  | 1,964 |


| Other |  | 105 |  | 96 |  | 147 |  | 218 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total net sales |  | 48,019 |  | 41,863 |  | 92,956 |  | 84,882 |
| Cost of products sold |  | 37,692 |  | 34,197 |  | 74,012 |  | 70,607 |
| Selling and administrative expenses |  | 2,879 |  | 2,385 |  | 5,135 |  | 4,292 |
| Operating income |  | 7,448 |  | 5,281 |  | 13,809 |  | 9,983 |
| Interest expense |  | (269) |  | (200) |  | (535) |  | (372) |
| Other income |  | 2 |  | 3 |  | 4 |  | 63 |
| Income before taxes |  | 7,181 |  | 5,084 |  | 13,278 |  | 9,674 |
| Income tax provision |  | 2,585 |  | 1,831 |  | 4,780 |  | 3,483 |
| Net income | \$ | 4,596 | \$ | 3,253 | \$ | 8,498 | \$ | 6,191 |
| Earnings per share -- Basic | \$ | 0.72 | \$ | 0.51 | \$ | 1.32 | \$ | 0.97 |
| Earnings per <br> share -- Diluted | \$ | 0.69 | \$ | 0.50 | \$ | 1.29 | \$ | 0.96 |
| Weighted average shares of Common Stock outstanding |  |  |  |  |  |  |  |  |
| Basic Diluted |  | $\begin{aligned} & 426,374 \\ & 615,204 \end{aligned}$ |  | $\begin{aligned} & 363,831 \\ & 51,326 \end{aligned}$ |  | $\begin{aligned} & 421,848 \\ & 588,813 \end{aligned}$ |  | $\begin{aligned} & 357,189 \\ & 59,901 \end{aligned}$ |
|  |  | the Q Jun | MA | ET SEGM r Ended | T | FFORMATI <br> the Si Jun | ON | ths End |
|  |  | 2006 |  | 2005 |  | 2006 |  | 2005 |
| Net Sales |  |  |  |  |  |  |  |  |
| Service centers | \$ | 26,318 | \$ | 17,050 | \$ | 49,356 | \$ | 35,357 |
| Rerollers |  | 7,377 |  | 11,250 |  | 15,224 |  | 23,278 |
| Forgers |  | 6,857 |  | 7,907 |  | 14,421 |  | 14,170 |
| Original equipment manufacturers |  | 4,956 |  | 2,598 |  | 9,555 |  | 4,922 |
| Wire redrawers |  | 1,876 |  | 2,113 |  | 3,020 |  | 4,985 |
| Conversion services |  | 504 |  | 850 |  | 1,233 |  | 1,964 |
| Other |  | 131 |  | 95 |  | 147 |  | 206 |
| Total net sales | \$ | 48,019 | \$ | 41,863 | \$ | 92,956 | \$ | 84,882 |
| Tons shipped |  | 12,741 |  | 13,383 |  | 24,785 |  | 28,613 |

Universal Stainless \& Alloy Products Segment
For the Quarter Ended

June 30, | For the |
| ---: | :--- |
| Six-Months Ended |
| June 30, |

Net Sales

| Stainless steel | \$22,444 | \$23,536 | \$46,011 | \$45,313 |
| :---: | :---: | :---: | :---: | :---: |
| Tool steel | 7,254 | 4,247 | 12,614 | 10,154 |
| High-strength low alloy steel | 1,690 | 920 | 2,929 | 1,313 |
| High-temperature alloy steel | 718 | 703 | 1,759 | 1,728 |
| Conversion services | 384 | 705 | 922 | 1,656 |
| Other | 72 | 43 | 112 | 160 |
| Intersegment | $32,562$ | $30,154$ | $64,347$ | $60,324$ |
| Intersegment | 13,138 | 7,003 | 20,490 | 15,258 |
| Total net sales | 45,700 | 37,157 | 84,837 | 75,582 |
| Material cost of sales | 20,346 | 18,454 | 37,754 | 38,280 |
| Operation cost of sales | 17,484 | 13,304 | 32,735 | 28,083 |
| Selling and administrative expenses | 2,026 | 1,755 | 3,555 | 2,896 |
| Operating income | \$ 5,844 | \$ 3,644 | \$10,793 | \$ 6,323 |

Dunkirk Specialty Steel Segment


Net Sales

| Stainless steel | \$12,571 | \$10,669 | \$22,422 | \$22,511 |
| :---: | :---: | :---: | :---: | :---: |
| Tool steel | 156 | 112 | 623 | 222 |
| High-strength low alloy steel | 1,551 | 722 | 2,864 | 1,451 |
| High-temperature alloy steel | 1,026 | 8 | 2,354 | 8 |
| Conversion services | 120 | 145 | 311 | 308 |
| Other | 33 | 53 | 35 | 58 |
|  | 15,457 | 11,709 | 28,609 | 24,558 |
| Intersegment | 722 | 663 | 1,557 | 1,481 |
| Total net sales | 16,179 | 12,372 | 30,166 | 26,039 |
| Material cost of sales | 8,938 | 6,442 | 16,909 | 13,556 |
| Operation cost of sales | 4,131 | 3,465 | 7,953 | 7,389 |



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\begin{array}{r}
\text { CONSOLIDATED STATEMENT OF CASH FLOW DATA } \\
\text { For the Six-month Period Ended June } 30, \\
2006
\end{array}
$$

Cash flows provided by operating activities:

| Net income | \$ 8, 498 | \$ 6, 191 |
| :---: | :---: | :---: |
| Adjustments to reconcile to net cash provided by operating activities: |  |  |
| Depreciation and amortization | 1,639 | 1,532 |
| Loss on retirement of fixed assets | -- | 342 |
| Deferred tax (decrease) increase | (343) | 412 |
| Stock based compensation expense | 126 | -- |
| Tax benefit from exercise of stock options | -- | 115 |
| Excess tax benefits from share-based payment arrangements | (115) | -- |
| Changes in assets and liabilities: |  |  |
| Accounts receivable, net | $(4,880)$ | $(3,107)$ |
| Inventory | $(7,731)$ | $(9,955)$ |
| Trade accounts payable | 1,081 | 4,731 |
| Deferred revenue | 3,942 | 151 |
| Accrued employment costs | 1,023 | 1,045 |
| Other, net | 899 | 890 |
| Cash flow provided by operating activities | 4,139 | 2,347 |
| Cash flow used in investing activities: Capital expenditures | $(5,290)$ | $(2,931)$ |
| Cash flow used in investing activities | $(5,290)$ | $(2,931)$ |
| Cash flows used in financing activities: |  |  |
| Revolving credit net borrowings | 714 | $(4,057)$ |
| Proceeds from long-term debt | -- | 8,050 |
| Long-term debt repayments | (278) | (618) |
| Net change in outstanding checks in excess of bank balance | 285 | $(2,186)$ |
| Proceeds from issuance of common stock | 207 | 312 |
| Excess tax benefits from share-based payment arrangements | 115 | -- |
| Cash flow used in financing activities | 1,043 | 1,501 |
| Net cash flow | \$ (108) | \$ 917 |

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